

Pre-Qualification Document

EXPRESSION OF INTEREST (EOI) Pre-Qualification of all Electric
Vehicle (EV) 3-Wheelers Original Equipment Manufacturers (OEMs)
/Assemblers for PAVE Phase-II & Subsequent Phases.
(Goods)

National

Single Stage-Two Envelope



May 25, 2026

*Engineering Development Board EDB (MoI&P), DM
EDB Complex Building 5-A Constitution Avenue Islamabad
Phone: +92-519-201726, Email: aslam@edb.gov.pk*

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INVITATION FOR PRE-QUALIFICATION

PROCUREMENT OF GOODS

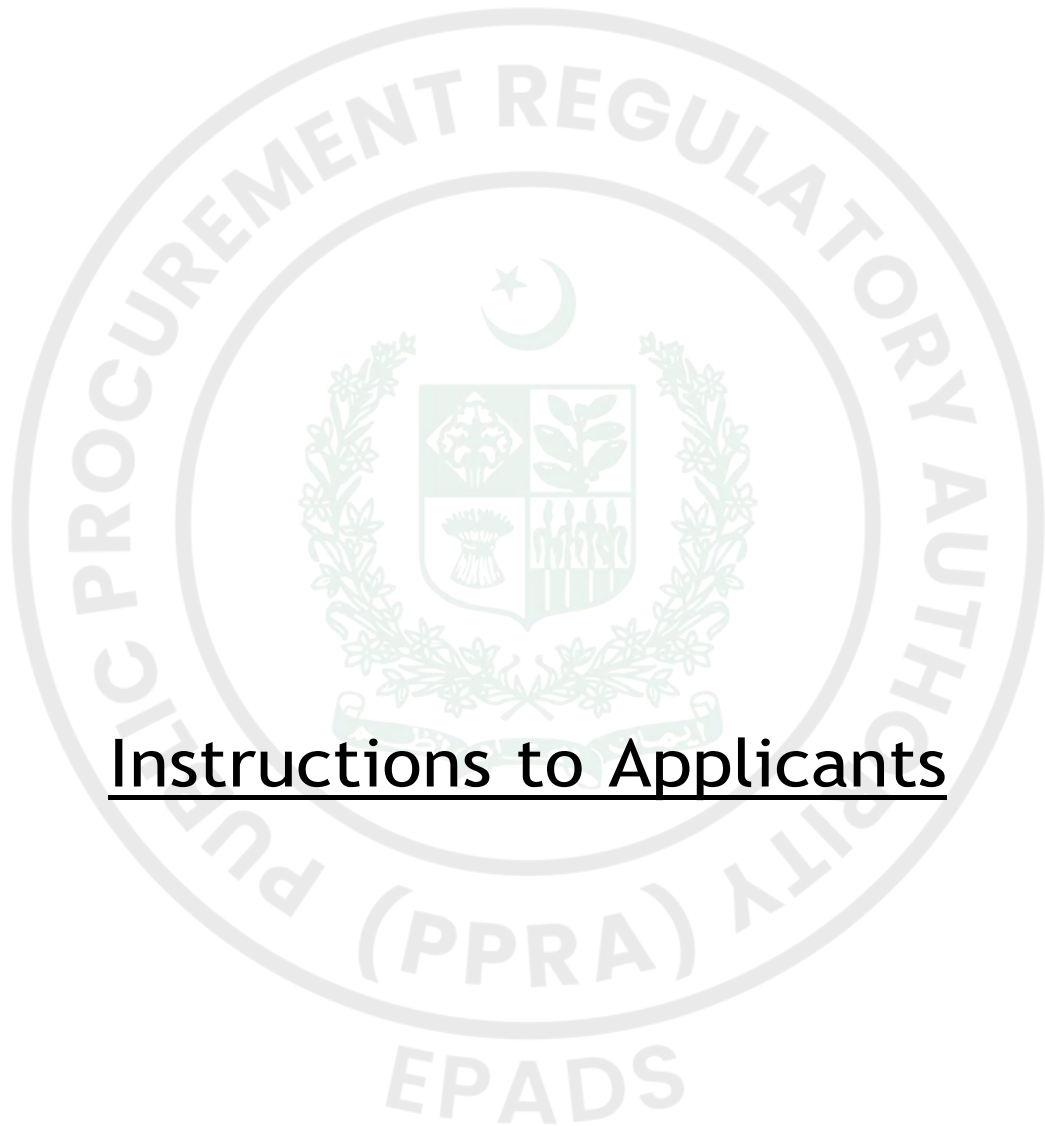
1. The **Engineering Development Board EDB (Mol&P)** has reserved Funds for the procurement planned for FY **2026-27**. The **Engineering Development Board EDB (Mol&P)** intends to apply part of the proceeds of this Fund to cover eligible payments under the contract for the "**EXPRESSION OF INTEREST (EOI) Pre-Qualification of all Electric Vehicle (EV) 3-Wheelers Original Equipment Manufacturers (OEMs) /Assemblers for PAVE Phase-II & Subsequent Phases.**".
2. The **Engineering Development Board EDB (Mol&P)** intends to pre-qualify suppliers for Invitation to Bid(s), and sign the contract agreement(s) with the selected bidder(s) subsequent to bidding process.
3. The objective of the intended pre-qualification is the on-demand supply of "**EXPRESSION OF INTEREST (EOI) Pre-Qualification of all Electric Vehicle (EV) 3-Wheelers Original Equipment Manufacturers (OEMs) /Assemblers for PAVE Phase-II & Subsequent Phases.**" through subsequent signing of contract with successful bidders, and the purpose of this Pre-qualification Notice is to provide the very basic information to enable the potential applicants to decide whether or not to respond to this Pre-qualification Notice.
4. Only the pre-qualified applicants shall be entitled to participate in the procurement proceedings, and it is expected that the Invitation to Bids will be made to the Pre-qualified Applicants in [insert month and year] and Contract Agreement(s) will be signed b/w the Procuring Agency and the successful bidder(s) Suppliers in [insert month and year] for the period of [insert year(s) and month(s)]
5. Pre-qualification process is open for all [insert national or international] Applicants subject to fulfilling the eligibility requirements mentioned in the respective Pre-qualification Documents. Interested Applicants may obtain further information from the Engineering Development Board EDB (Mol&P) through **EPADS v2.0** during office hours. A complete set of Pre-qualification Documents may be accessed by interested Applicants through **EPADS v2.0**.

6. The application, prepared in accordance with the instructions in the Pre-qualification Documents, must be submitted through **EPADS v2.0** on or before **Tuesday, June 9, 2026 02:00 PM**. E-bids will be opened using **EPADS v2.0** on the same day at **Tuesday, June 9, 2026 02:30 PM**. Manual submission of Bids shall not be entertained. Those vendors who have not yet registered on the new version of **EPADS v2.0**, may register themselves on <https://vendors.epads.gov.pk/>. A tutorial to explain the registration process is available at <https://www.youtube.com/watch?v=MNW6T38v7tc>

In terms of Rule 48 of Public Procurement Rules, 2004 Grievance Redressal Committee (GRC) is notified for the subject procurement and notification copy is available on the procuring agency's website and on Authority's website at (www.ppra.org.pk).

Engineering Development Board EDB (MoI&P), DM
EDB Complex Building 5-A Constitution Avenue Islamabad
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Instructions to Applicants

A. General

B. Contents of the Prequalification Documents

Sections of Prequalification Documents

1. Scope of Application

1.1. In connection with the “**Invitation for Prequalification**”, the Procuring Agency, as defined in Section II (Prequalification Data Sheet abbreviated as PDS), issues this set of Prequalification Documents (PD) to prospective applicants (also hereinafter referred as Applicants) interested in submitting applications (also hereinafter referred as Applications) to determine the capacity and capability of the Applicant(s) for supply of Goods and Related Services incidental thereto as specified in Section VII (Schedule of Requirements).

2. Source of Funds

2.1. Source of funds is same as referred in Invitation for Pre-qualification.

3. Fraud and Corruption

3.1. The Procuring Agency requires that the Applicants /Bidders/ Suppliers/Contractors under Government financed contracts, observe the highest standard of ethics during the procurement and execution of such agreements and contracts.

3.2. The Applicants/Bidders shall permit and shall cause their agents (whether declared or not), sub-contractors, sub-consultants, service providers, suppliers, and their personnel, to permit the Procuring Agency to inspect all accounts, records and other documents relating to any, Application/Bid submission, Secondary Procurement process, and to have them audited by auditors appointed by the Procuring Agency.

3.3. Any communications between the Applicant and the Procuring Agency related to matters of alleged corrupt and fraudulent practices must be made in writing or in electronic forms that provide record of the content of

communication.

3.4. Procuring Agency will reject an application or bid or proposal, if it is established that the Applicant or the Bidder or Prosper was engaged in corrupt and fraudulent practices in competing for the contract.

3.5. Procuring Agency will also declare the Applicant as blacklisted in accordance with rules and predefined standard mechanism.

4. Eligible Applicants

4.1. An Applicant may be a private entity, a state-owned enterprise or institution subject to ITB 4.6, or any combination of such entities in the form of a joint venture (JV) under an existing JV agreement or with the intent to enter into such an agreement supported by a letter of intent.

In case of single (private or state-owned entity), it shall be liable for execution of all the provisions of the Contract Agreement.

In the case of a joint venture, all members shall be jointly and severally liable for the execution of all the provisions of the Contract Agreement (if signed b/w the Procuring Agency and the JV), in accordance with the Contract conditions that apply.

The JV shall nominate a Representative who shall have the authority to conduct all business for and on behalf of any and all the members of the JV during the Prequalification process, Bidding process (in the event the prequalified JV submits a Bid) and during the period of contract agreement and contract execution (in the event the JV is awarded the Contract). Unless specified in the PDS, there is no limit on the number of members in a JV.

4.2. An Applicant may apply for Prequalification both individually, and as part of a joint venture, or participate as a subcontractor. If prequalified as a JV only, it will not be permitted to bid for the same contract as an individual entity. Bids submitted in violation of this provision will be rejected.

4.3. An Applicant and any of its affiliates (that directly or indirectly control, are controlled by or are under common control with that entity) may submit its Application for Prequalification either individually, as joint venture or as a sub-contractor among them for the same contract. However, if prequalified only one prequalified Applicant will be allowed to bid for the same contract.

All Bids submitted in violation of this provision will be rejected.

4.4. Applicants shall be considered to have a conflict of interest, if they participated as a consultant in the preparation of the design or technical specifications or have been hired or proposed to be hired by the Procuring Agency for execution of subsequent Contract Agreement. In addition, Applicants may be considered to have a conflict of interest if they have a close business or family relationship with such professional staff of the Procuring Agency (or a recipient of a part of the funds) who:

4.4.1. are directly or indirectly involved in the preparation of the Prequalification Documents or Bidding Documents or specifications of Contract and/or the Prequalification or Bid evaluation process of such Contract; or

4.4.2. would be involved in the implementation or supervision of such Agreement t, unless the conflict stemming from such relationship has been resolved throughout the Procurement Process, Bidding.

4.5. An Applicant that has been declared debarred or blacklisted shall be ineligible to be prequalified to bid for such period of time and for such type of procurement for which he has been declared debarred or blacklisted. The list of debarred firms and individuals is available at PPRA's website.

4.6. An Applicant shall provide such documentary evidence for determining the eligibility of the Applicant to the reasonable satisfaction of the Procuring Agency.

5. Eligibility (in terms of Nationality)

5.1. Applicants may be ineligible if they are nationals of ineligible countries as indicated in Section V.

B. Contents of the Prequalification Documents

1. Sections of Prequalification Documents

1.1. This set of Prequalification Documents consists of Parts 1 and 2 which comprise all the sections indicated below, and which should be read in conjunction with any Addendum issued in accordance with ITA 8.

PART 1 Prequalification Procedures PART 2 Supply Requirements

1.2. Section I - Instructions to Applicants (ITA)

1.3. Section II - Prequalification Data Sheet (PDS)

1.4. Section III - Qualification Criteria and Requirements

1.5. Section IV - Application Forms

1.6. Section V - Eligible Countries

1.7. Section VI - Fraud and Corruption

1.8. Section VII - Schedule of Requirements

1.9. The Procuring Agency accepts no responsibility for the completeness of the Prequalification documents, responses to requests for clarification, the minutes of the pre-Application meeting (if any), or Addenda to the Prequalification documents in accordance with ITA 8. In case of any discrepancies, documents issued directly through ePADS shall prevail.

1.10. The Applicant is expected to examine all instructions, forms, and terms in the Prequalification Documents and to furnish with its Application all information or documentation as is required by the Prequalification Documents.

2. Clarification of Pre-qualification Documents and Pre-Application Meeting

2.1. An Applicant requiring any clarification of the Pre-qualification Documents shall contact the Procuring Agency in writing through ePADS as. The Procuring Agency will respond in writing through ePADS to any request for clarification provided that such request is received no later than three (03) days prior to the deadline for submission of the Applications. The Procuring Agency shall forward a copy of its response to all prospective

Applicants through ePADS who have obtained the Prequalification Documents from ePADS , including a description of the inquiry but without identifying its source. If so indicated in the PDS, the Procuring Agency shall also promptly publish its response through ePADS . Should the Procuring Agency deem it necessary to amend the Prequalification Documents as a result of a clarification, it shall do so in accordance with the provisions of ITA 16.2.

2.2. If indicated in the PDS, the Applicant's designated representative is invited at the Applicant's cost to attend a pre-Application meeting through online platform / **EPADS v2.0** as per date and time mentioned in the PDS. During this Pre-Application meeting, prospective Applicants may request clarification of the schedule of requirement, the qualification criteria or any other aspects of the Pre-qualification Documents.

2.3. Minutes of the Pre-Application meeting, if applicable, including the text of the questions asked by Applicants, including those during the meeting (without identifying the source) and the responses given, together with any responses prepared after the meeting will be transmitted promptly through ePADS to all prospective Applicants who have obtained the Pre-qualification Documents. Any modification to the Pre-qualification Documents that may become necessary as a result of the pre-Application meeting shall be made by the Procuring Agency exclusively through the use of an Addendum pursuant to ITA 8 and through **EPADS v2.0**. Non-attendance at the pre-Application meeting will not be a cause for disqualification of an Applicant.

3. Amendment of Prequalification Documents

3.1. At any time prior to the deadline for submission of Applications, the Procuring Agency may amend the Prequalification Documents by issuing an Addendum through **EPADS v2.0**

3.2. Any Addendum issued shall be part of the Prequalification Document and shall be communicated in writing through ePADS to all Applicants who have obtained the Prequalification Documents from the Procuring Agency. The Procuring Agency shall promptly publish the Addendum at the Procuring Agency's web page and **EPADS v2.0**.

Provided that an Applicant who had already submitted their Applications

prior to the issuance of any such addendum shall have the right to withdraw his already submitted Application and submit the revised Application prior to the original or extended Application submission deadline through **EPADS v2.0**.

3.3. To give Applicants reasonable time to take an Addendum into account in preparing their Applications, the Procuring Agency may at its discretion, extend the deadline for the submission of Applications in accordance with ITA 16.2:

Provided that the Procuring Agency shall extend the deadline for submission of Applications, if such an addendum is issued within last three (03) days of the Application submission deadline.

C. Preparation of Applications

1. Cost of Applications

1.1. The Applicant shall bear all costs associated with the preparation and submission of its Application. The Procuring Agency will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the Pre-qualification process.

2. Language of Application

2.1. The Application as well as all correspondence and documents relating to the Pre-qualification exchanged by the Applicant and the Procuring Agency, shall be written in the language specified in the PDS. Supporting documents and printed literature that are part of the Application may be in another language, provided they are accompanied by an accurate translation of the relevant passages in the language specified in the PDS, in which case, for purposes of interpretation of the Application, the translation shall govern.

3. Documents Comprising the Application

3.1. The Application shall comprise the following:

3.1.1. **Application Submission Letter**, in accordance with ITA 12.1;

3.1.2. **Eligibility**: documentary evidence establishing the Applicant's eligibility, in accordance with ITA 13.1;

3.1.3. **Qualifications**: documentary evidence establishing the Applicant's qualifications, in accordance with ITA 14; and

3.1.4. any other document required as specified in the PDS.

3.2. **Application Submission Letter**

3.2.1. The Applicant shall complete an Application Submission Letter as provided in Section IV (Application Forms). This Form must be completed without any alteration to its format.

3.3. **Documents Establishing the Eligibility of the Applicant**

3.3.1. To establish its eligibility in accordance with ITA 4, the Applicant shall complete the eligibility declarations in the Application Submission Letter and Form ELI-1.1 (eligibility), included in Section IV (Application Forms).

3.4. **Documents Establishing the Qualifications of the Applicant**

3.4.1. To establish its qualifications to perform the contract(s) in accordance with Section III (**Qualification Criteria and Requirements**), the Applicant shall provide the information requested in the corresponding Information Sheets included in **Section IV (Application Forms)**.

3.4.2. Wherever an Application Form requires an Applicant to state a monetary amount, Applicants should indicate the Pak Rupee equivalent using the rate of exchange determined as follows:

3.4.2.1. for turnover or financial data required for each year - Exchange rate prevailing on the last day of the respective calendar year (in which the amounts for that year is to be converted).

3.4.2.2. value of single contract - Exchange rate prevailing on the date of the contract.

3.4.3. Exchange rates shall be taken from the publicly available source identified in the PDS. Any error in determining the exchange rates in the Application may be corrected by the Procuring Agency.

3.4.4. The documentary evidence of the Applicant's qualifications to conclude a contract Agreement, shall establish to the Procuring Agency's satisfaction:

3.4.4.1. that, if required in the BDS, an Applicant that does not manufacture or produce the Goods it offers to supply shall submit the Manufacturer's Authorization using the form included in Section IV A (Bidding Forms) to demonstrate that it has been duly authorized by the manufacturer or producer of the Goods to supply these Goods in the Procuring Agency's Country;

3.4.4.2. that, if required in the BDS, in case of an Applicant not doing business within Islamic Republic of Pakistan (or the country where the procurement is being made), the Applicant is, or will be, (if awarded the call off contract) represented by an Agent in the country, equipped and able to carry out the Supplier's maintenance, repair, and spare parts stocking obligations in respect of the Goods.

D. Submission of Applications

1. Submission of the Applications through EPADS v2.0

1.1. The Bidder shall prepare and submit Bid with due diligence after carefully reading all the terms and condition before submission through ePADS in accordance with the procedures specified in the PDS.

1.2. In case the Applicant is a JV, the Application shall submit an authorized representative of the JV on behalf of the JV and so as to be legally binding on all the members as evidenced by a power of attorney signed by their legally

authorized signatories.

2. Deadline for Submission of Applications

2.1. Applicants shall be submitted through ePADS no later than the deadline indicated in the PDS.

2.2. If required in accordance with the provisions of ITA 8.3, the Procuring Agency will extend the deadline for the submission of Applications, in which case all rights and obligations of the Procuring Agency and the Applicants subject to the previous deadline shall thereafter be subject to the deadline as extended.

2.3. The deadline will be extended in the same manner as that of original Invitation for Prequalification (or the advertisement) through **EPADS v2.0**.

3. Opening of Applications

3.1. The Procuring Agency shall open all Applications on the date and time specified in the PDS through **EPADS v2.0**. Late Applications shall be treated in accordance with ITA 16.1.

E. Procedures for Evaluation of Applications

1. Confidentiality

1.1. Information relating to the Applications, their evaluation and results of the Prequalification shall not be disclosed to Applicants or any other persons not officially concerned with the Prequalification process until the notification of Prequalification results is made to all Applicants in accordance with ITA 26 through **EPADS v2.0**.

1.2. From the deadline for submission of Applications to the time of notification of the results of the Prequalification in accordance with ITA 26, any Applicant that wishes to contact the Procuring Agency on any matter related to the Prequalification process may do so only in writing through **EPADS v2.0**

2. Clarification of Applications

2.1. To assist in the evaluation of Applications, the Procuring Agency may, ask an Applicant for a clarification (including missing documents) of its Application, to be submitted within a stated reasonable period of time. Any request for clarification from the Procuring Agency and all clarifications from the Applicant shall be in writing through **EPADS v2.0**

2.2. If an Applicant does not provide clarifications and/or documents requested by the date and time set in the Procuring Agency's request for clarification, its Application shall be evaluated based on the information and documents available at the time of evaluation of the Application.

3. Responsiveness of Applications

3.1. The Procuring Agency may reject any Application which is not responsive to the requirements of the Prequalification Documents. In case the information furnished by the Applicant is incomplete or otherwise requires clarification as per ITA 19.1, and the Applicant fails to provide satisfactory clarification and/or missing information within prescribed time, it may result in disqualification of the Applicant.

4. Margin of Preference

4.1. Unless otherwise specified in the PDS, a margin of preference shall not apply in the Bidding process resulting from this Pre-qualification.

5. Sub-contractors

5.1. Subcontractors' qualification and experience will not be considered for evaluation of the Applicant. The Applicant on its own (without taking into account the qualification and experience of the Subcontractor) should meet the qualification criteria.

F. Evaluation of Applications and Prequalification of Applicants

1. Evaluation of Applications

1.1. The Procuring Agency shall use the factors, methods, criteria, and requirements defined in Section III, Qualification Criteria and Requirements, to evaluate the qualifications of the Applicants, and no other methods, criteria, or requirements shall be used. The Procuring Agency reserves the right to waive minor deviations from the qualification criteria if they do not materially affect the technical capability and financial resources of an Applicant to perform the contract, however subject to the provisions of ITA 25.

1.2. Subcontractors proposed by the Applicant shall be fully qualified for their parts of the Scope of Supply of the Goods and Allied Services.

1.3. In case of multiple contracts, Applicants should indicate in their Applications the individual contract or combination of contracts in which they are interested. The Procuring Agency shall prequalify each Applicant for the maximum combination of contracts for which the Applicant has thereby indicated its interest and for which the Applicant meets the appropriate aggregate requirements. The Qualification Criteria and Requirements are mentioned in Section III.

Only the qualifications of the Applicant shall be considered. The qualifications of other related entities such as the Applicant's subsidiaries, parent entities, affiliates, subcontractors or any other firm(s) different from the Applicant shall not be taken into consideration in determining the qualifications of the Applicant.

2. Procuring Agency's Right to Accept or Reject Applications

2.1. The Procuring Agency reserves the right to accept or reject all the Applications, and to annul the Prequalification process at any time, without thereby incurring any liability to the Applicants. However, the procuring agency shall record its reasons and justifications on **EPADS v2.0**, duly approved by the Principal Accounting Officer or Head of Organization.

3. Pre-qualification of Applicants

3.1. All Applicants whose Applications substantially meet or exceed the specified qualification requirements will be prequalified by the Procuring

Agency.

3.2. An Applicant may be “conditionally prequalified,” that is, qualified subject to the Applicant submitting or correcting certain specified nonmaterial documents or deficiencies to the satisfaction of the Procuring Agency.

3.3. Applicants that are conditionally prequalified will be so informed along with the statement of the condition(s) which must be met to the satisfaction of the Procuring Agency before or at the time of submitting their Bids.

4. Notification of Prequalification

4.1. The Procuring Agency shall notify all Applicants in writing through **EPADS v2.0** indicating the names of those Applicants who have been prequalified or conditionally prequalified. In addition, those Applicants who have been disqualified will be informed separately through **EPADS v2.0**.

4.2. The procuring agency shall communicate to those suppliers or contractors who have not been pre-qualified the reasons for not pre-qualifying them through **EPADS v2.0**

5. Request for Bids

5.1. Promptly after the notification of the results of the Prequalification, the Procuring Agency will invite the Bids from all the Applicants that have been prequalified through **EPADS v2.0**.

6. Changes in Qualifications of Applicants

6.1. Any change in the structure or formation of an Applicant after being prequalified in accordance with ITA 25 and invited to bid (including, in the case of a JV, any change in the structure or formation of any member thereto) shall be subject to the written approval of the Procuring Agency prior to the deadline for submission of Bids. Such approval shall be denied if:

6.1.1. a prequalified Applicant proposes to associate with a disqualified Applicant or in case of a disqualified joint venture, any of its members;

6.1.2. as a consequence of the change, the Applicant no longer substantially meets the qualification criteria set forth in Section III, Qualification Criteria and Requirements; or

6.1.3. in the opinion of the Procuring Agency, the change may result in a substantial reduction in competition.

6.2. Any such change should be submitted to the Procuring Agency before the date of “Invitation to Bids”.

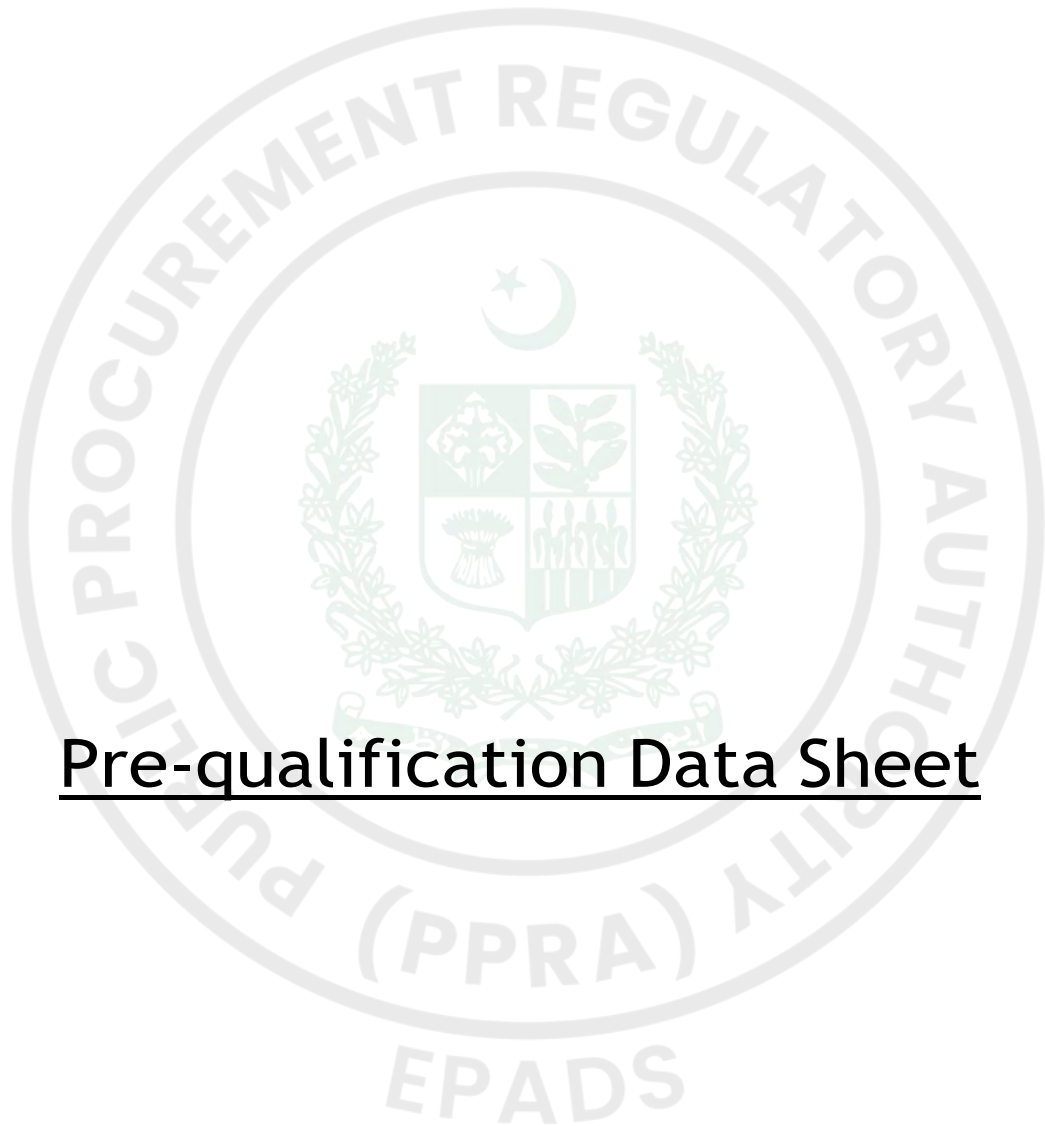
7. Redressal of Grievances

7.1. Procuring agency shall constitute a Grievance Redressal Committee (GRC) and proceed in accordance with the procedure and mechanism defined under Rule-48 of Public Procurement Rules, 2004.

7.2. The GRC shall not have any of the members of Procurement Evaluation Committee. The committee must have one subject specialist depending on the nature of the procurement.

8. Mechanism of Blacklisting

8.1. The procuring agency shall initiate blacklisting or debarment proceedings against any bidder, supplier or contractor in accordance with the mechanism prescribed under Rule-19 of Public Procurement Rules, 2004 read with “Mechanism for Blacklisting Regulations, 2024”.



Pre-qualification Data Sheet

Prequalification Data Sheet (PDS)

The following specific data for the Prequalification of Applicants shall complement, supplement, or amend the provisions in the Instructions to Applicants (ITA). Whenever there is a conflict, the provisions herein shall prevail over those in ITA.

PDS Clause No

ITA No

Amendments of, and Supplements to, Clauses in the Instructions to Applicants

A. General

PDS Clause No 1

ITA No 1.1

Identification Number of the Invitation for Prequalification: **P41159**

The Procuring Agency is: **Engineering Development Board EDB (MoI&P)**

List of Contracts:

See section items and Lots

PDS Clause No 2

ITA No 2.1

The name of Procuring Agency is: **Engineering Development Board EDB (MoI&P)**

The name of Project / Procurement is: **EXPRESSION OF INTEREST (EOI) Pre-Qualification of all Electric Vehicle (EV) 3-Wheelers Original Equipment Manufacturers (OEMs) /Assemblers for PAVE Phase-II & Subsequent Phases.**

PDS Clause No 3

ITA No 4.2

Maximum number of members in a Joint Venture (JV): **Nil**

PDS Clause No 4

ITA No 4.5

A list of debarred firms and individuals is available on PPRA website:

<https://ppra.gov.pk>

B. Contents of the Prequalification Document

PDS Clause No 5

ITA No 7.1

For clarification, the Applicant shall seek clarifications through: **EPADS v2.0**

PDS Clause No 6

ITA No 7.1 & 8.2

Information related to Prequalification shall be published on: **EPADS v2.0**

PDS Clause No 7

ITA No 7.2

Pre-Application Meeting: Clarification Date: Wednesday, June 3, 2026

Pre-Bid Meeting: Monday, June 1, 2026 11:00 AM

Venue: EDB Complex Building 5-A Constitution Avenue Islamabad

C. Preparation of Applications

PDS Clause No 8

ITA No 10.1

This Prequalification Document has been issued in the language: **English**

PDS Clause No 9

ITA No 11.1(d)

Additional documents to be submitted through EPADS v2.0:

Company Profile ,NTN Certificate ,GST Certificate ,EDB License ,PSQCA License ,Product Brochures & Compliance Sheet ,Experience Evidence ,Financial Reports ,Bank Statements ,Warranty Details ,

PDS Clause No 10

ITA No 14.2

Source for determining exchange rates: **Not Applicable**

D. Submission of Applications

PDS Clause No 11

ITA No 16.1

Deadline for Application Submission:

Day: **Tuesday**

Date: **Tuesday, June 9, 2026**

Time: **02:00 PM**

PDS Clause No 12

ITA No 17.1

Opening of Applications shall be conducted through: **EPADS v2.0**

Day: **Tuesday**

Date: **Tuesday, June 9, 2026**

Time: **02:30 PM**

Virtual participation link: <https://vendors.epads.gov.pk/>

E. Procedures for Evaluation of Applications

PDS Clause No 13

ITA No 21.1

Margin of Domestic Preference: **Not Applicable**

(Applicable only if authorized in Procurement Plan)

PDS Clause No 14

ITA No 29.1

Prequalification-related complaints / grievances shall be submitted in writing through: **EPADS v2.0**

A complaint may challenge:

- The terms of the Prequalification Documents
- The Procuring Agency's decision not to prequalify an Applicant

Eligibility & Qualification Criteria

Bidder's Type	Required Registration
Sole Proprietorship	FBR (NTN)
Partnership Firm	FBR (GSTN)
Company (Private Limited)	
Company (Public Limited)	
Company (Holding Company)	
Company (Limited by Guarantee)	
State Owned Enterprise (Private Limited)	
State Owned Enterprise (Public Limited)	

Eligibility Criteria	Document
Company Profile,	Yes
NTN Certificate,	Yes
GST Certificate,	Yes
EDB License ,	Yes
PSQCA License ,	Yes

Product Brochures ,	Yes
Compliance Sheet ,	Yes
Experience Evidence ,	Yes
Financial Reports ,	Yes
Bank Statements ,	Yes
Warranty Details ,	Yes
After-Sales Setup, EV 3 Wheelers, Pictures, Models, Specifications. Any other documents as specified in Annex-A ,	Yes
The bid Submission fee: Pay Order/Bank Draft/Demand Draft of Rs. 5,000 will be paid in favor of Drawing & Disbursement Officer (DDO), EDB and the same will uploaded on PPRA E-Pads as well as submitted in hard form at Drawing & Disbursement Officer (DDO), EDB, office before closing date and time. ,	Yes

Evaluation Criteria

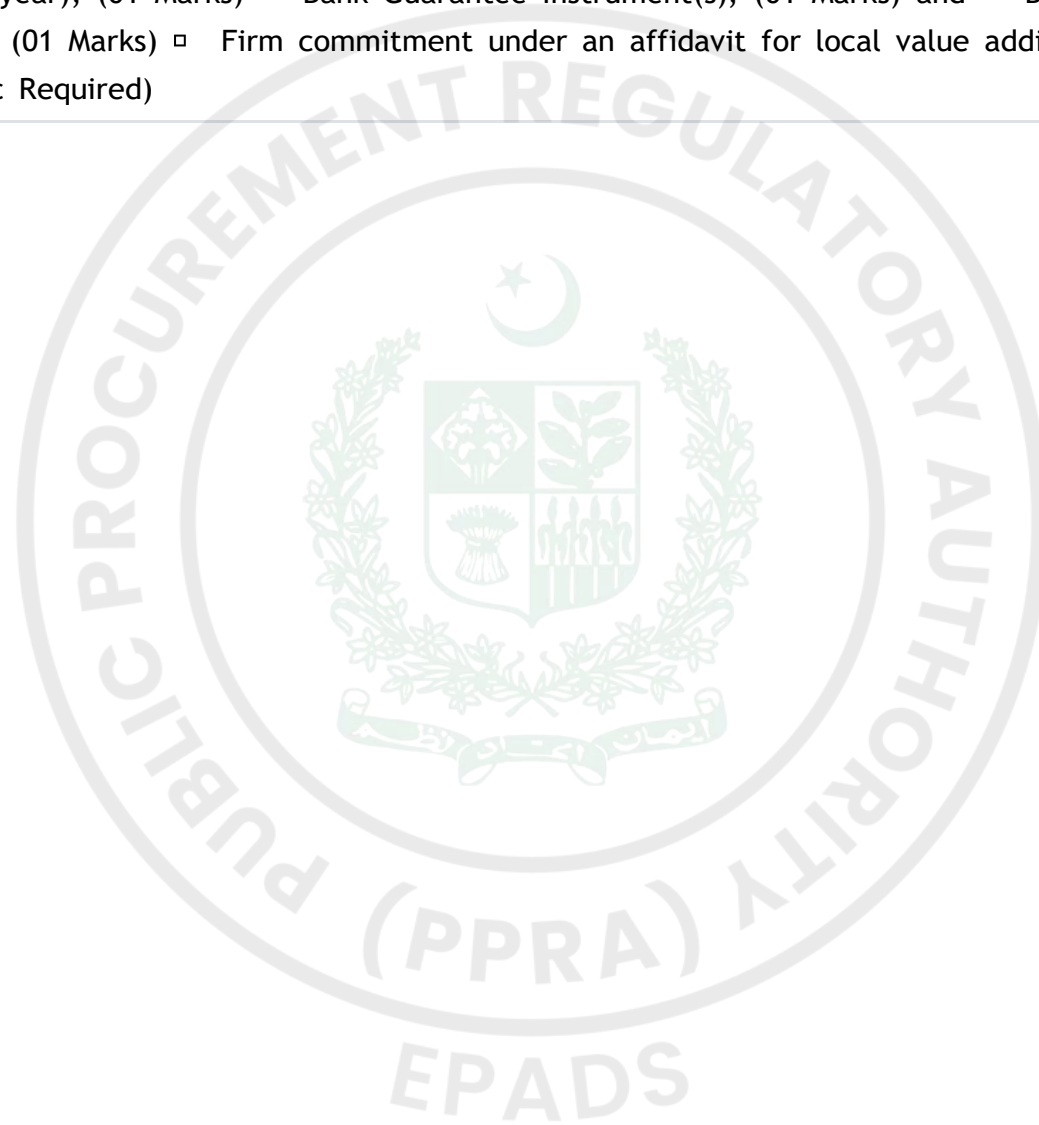
Quality Based Selection (QBS)

Technical Marks	100
Passing Marks	70
Technical Evaluation Criteria	
Confirmation of Localization as per Annex-D (Quantitative)(Doc Required)	20
Valid EDB and PSQCA (Quantitative)(Doc Required)	5

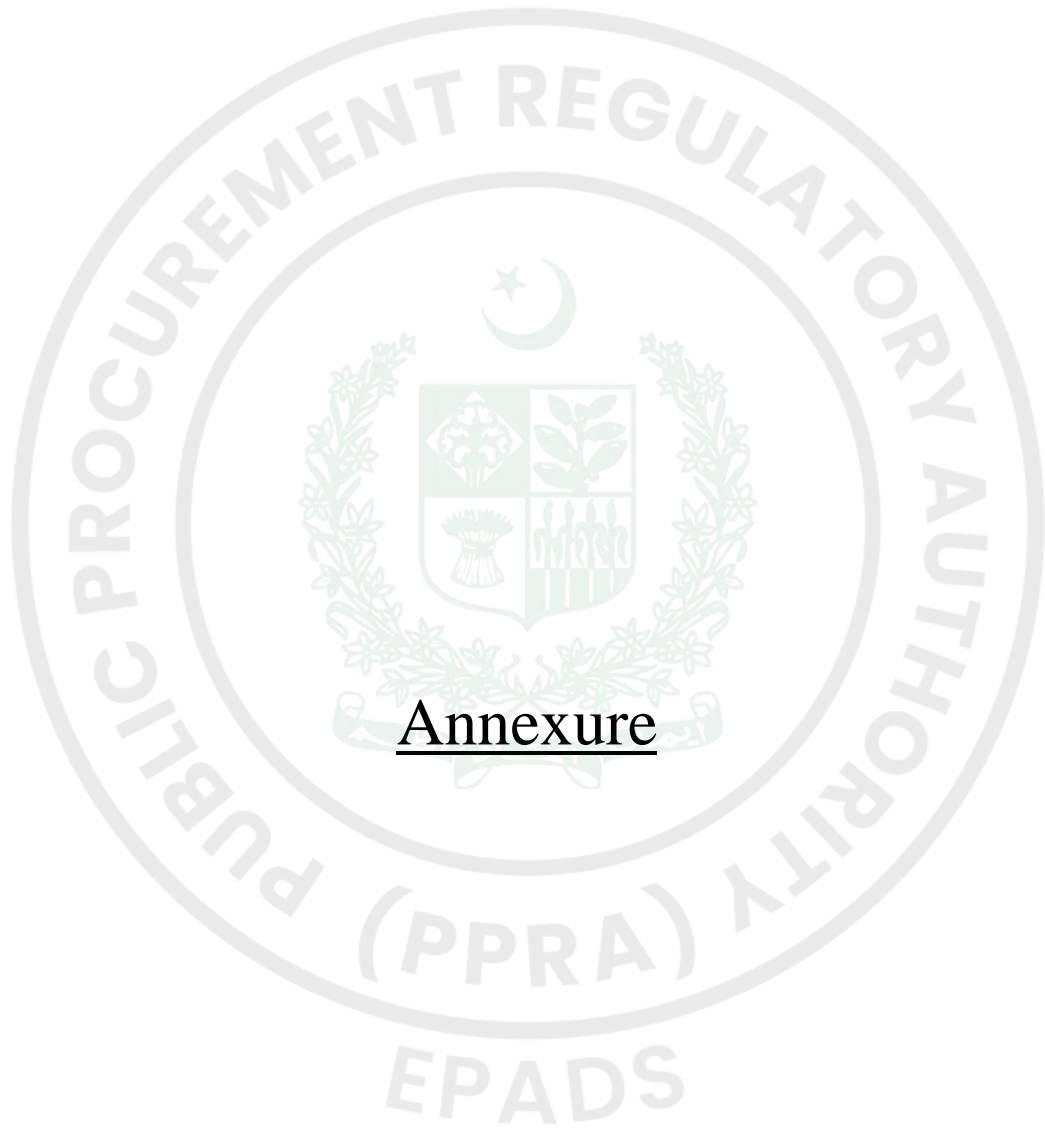
<p>Technical Specifications Battery (05 Marks) □ Type: Lithium Iron Phosphate (LiFePO₄) □ Voltage: Minimum 60 V □ Warranty: Minimum 3 years or 40,000 km (whichever occurs first) □ State-of-Health: Shall not fall below 80 % during the warranty period; replacement required if below the threshold. □ Labelling: Battery shall display UID Number, Type, Chemistry, Rating (Ah/Wh), Cycle Life, Temperature Range, Form Factor and Number of Cells. □ Testing Certificates: (05 Marks) □ Acceptable pack standards: UL 2271 / GB 38031-2020 /ISO 12405-1:2011 /ISO 6469-1. □ Mandatory transport certification: UN/DOT 38.3 or IEC 62281. □ For locally assembled packs: cell certification to GB 31484-2015 / GB 31485-2015 / GB 31486-2015 / IEC 62660 / IEC 62133-2:2017. □ A Country-of-Origin (CoO) certificate is required if above not available. Motor: (05 Marks) □ Type: Permanent Magnet Synchronous Motor (PMSM) - brushless only. □ Minimum top speed: 40 km/h. □ Ingress Protection: IP-67 or above. Vehicle and Charger Performance: (05 Marks) □ Speedometer: Maximum allowable error is ±2%. □ Odometer: Maximum allowable error is ±2%. □ Minimum range must be 170 km in a single charge with swappable option. □ Battery charging time: Maximum 6 hours from 20% to 100% □ Charger efficiency: The charger must have at least 80% efficiency, tested by charging a fully discharged battery from 0% to 100% at a laboratory nominated by EDB. If it meets the requirement, it will be certified; otherwise, it won't. Safety (Quantitative)(Doc Required)</p>	25
<p>Warranty and Performance Guarantee Vehicle Warranty (excluding battery): Minimum 2 years or 40,000 km (whichever comes first), covering manufacturing defects only. (Quantitative)(Doc Required)</p>	10
<p>General Manufacturing and Operational Criteria □ Experience (04 Marks): Minimum one-year manufacturing of electric 3-wheelers. □ Sales Track Record (04 Marks): ≥ 200 units sold with verifiable documentation □ Production Facility (04 Marks): Must include assembly line, testing fixtures, battery safety zone, and motor test bench. □ Supply Chain (04 Marks): Demonstrated vendor linkages for battery, motor, harness, and body components within Pakistan. □ Stock Availability (04 Marks): Minimum 100 ready units or two months components inventory. (Quantitative)(Doc Required)</p>	20
<p>After-Sales and Service Support □ OEMs shall maintain a minimum of three service centers in each operating region/province. (04 Marks) □ Technician Training: Staff must be EV-safety-certified. (04 Marks) □ Parts Availability: Written undertaking ensuring spare parts supply for five (5) years post-sale (04 Marks) (Quantitative)(Doc Required)</p>	12

Documentation and Certification Applicants shall submit certified copies of: □ Valid EDB Manufacturing Certificate; (01 Marks) □ Valid PSQCA License; (01 Marks) □ Company Registration & Tax Compliance Documents; (01 Marks) □ Audited Financial Statements (latest year); (01 Marks) □ Bank Guarantee Instrument(s); (01 Marks) and □ BOM and Vendor List showing local content share. (01 Marks) □ Firm commitment under an affidavit for local value addition as per Annex-D. (02 Marks) (Quantitative)(Doc Required)

8







Annexure

Bidding Document

Submit your bid according to the bidding document (Attached)

Information (Read-Only)

See Form Under Additional Forms and Documents: **Bidding Document** (page number: 32)





Procurement Forms

Past Experience and Completed Contracts

as per the bidding Document

See Form Under Additional Forms and Documents: **Past Experience and Completed Contracts** (page number: 51)

Financial Capacity and Net Worth Evaluation Form

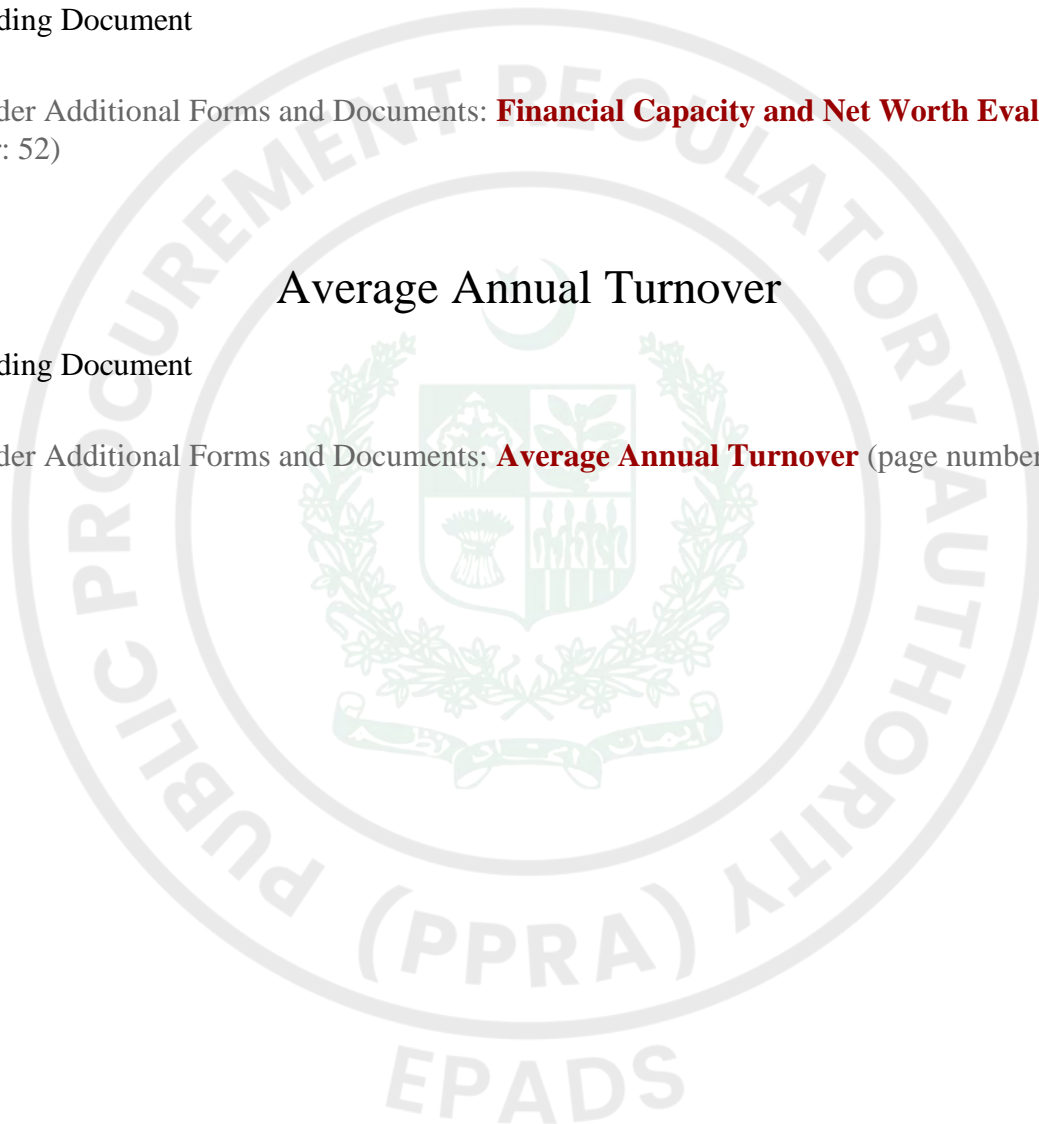
as per the bidding Document

See Form Under Additional Forms and Documents: **Financial Capacity and Net Worth Evaluation Form** (page number: 52)

Average Annual Turnover

as per the bidding Document

See Form Under Additional Forms and Documents: **Average Annual Turnover** (page number: 54)







Additional Forms and Documents

**EXPRESSION OF INTEREST (EOI)
FOR
Pre-Qualification for the Second Phase and Subsequent Phases of
the PAVE Subsidy Scheme Under NEV Policy 2025-30
Electric Rickshaws/Loaders (EV-3 Wheelers)**



**ENGINEERING DEVELOPMENT BOARD
(MINISTRY OF INDUSTRIES AND PRODUCTION)**

May 2026

SECTION 1: INVITATION TO BID

Refer to the published advertisement (attached as Annex-B).

The Engineering Development Board (EDB), Ministry of Industries and Production (MoIP), Government of Pakistan, invites sealed Expressions of Interest (EOIs) under PPRA Rules, 2004 from eligible manufacturers/suppliers for the pre-qualification under PAVE subsidy scheme phase-II and subsequent phases for 3-Wheelers under NEV Policy 2025–30.

SECTION 2: INSTRUCTIONS TO BIDDERS (ITB)

1. **Language:** English
2. **Eligible Bidders:** All locally manufactured or assembled electric 3-wheelers having local value addition are eligible. Applicants must be registered OEMs holding valid EDB and PSQCA certifications and shall meet the minimum requirements specified herein.
3. **Documents:** Bidders must submit:
 - a. Technical and Financial Proposals (PPRA E-PADS 2.0)
 - b. Soft Copy of EV Models and Specifications
4. **Bid Validity:** 90 calendar days from the submission deadline.
5. **Deadline for Submission:** June 08, 2026 at 02:00 PM
6. **Bid Opening:** Technical bids will be opened on the same day at 02:30 PM
7. **Late Bids:** Rejected as per PPRA Rule 28.
8. **The bid Submission fee:** Pay Order/Bank Draft/Demand Draft of Rs. 5,000 will be paid in favor of Drawing & Disbursement Officer (DDO), EDB and the same will be uploaded on PPRA E-Pads as well as submitted in hard form at Drawing & Disbursement Officer (DDO), EDB, office before closing date and time.
9. **Evaluation Procedure:** As described in Technical Specifications Criteria (Annex-A)
10. **Agreement:** The OEMs will be pre-qualified for a period of three (03) years.
11. **Clarification Requests:** Must be received 5 days before the EOI submission deadline.
12. **Applicable PAVE Schemes**

The pre-qualified OEMs may participate under one or more of the following schemes under the PAVE Subsidy Program, subject to the terms, conditions, eligibility criteria, allocation mechanism and approval of EDB/MoIP:

 - i. **Subsidized Cash Purchase Scheme - Subsidy to Applicant:** The applicant shall purchase the electric vehicle from the selected OEM by paying the approved price, while the admissible subsidy amount shall be disbursed to the applicant after excise registration and verification through the prescribed payment mechanism.
 - ii. **Subsidized Cash Purchase Scheme — Subsidy to OEM:** The applicant shall pay the approved price less the admissible subsidy amount to the selected OEM, while the subsidy amount shall be disbursed directly to the OEM from the State Bank of Pakistan after excise registration and verification through the prescribed payment mechanism.
 - iii. **Bank Lease Scheme:** Eligible applicants may obtain electric vehicles through participating banks under the approved lease/financing mechanism, subject to bank processing, verification and applicable PAVE subsidy arrangements.
 - iv. **Government Employees Installment Scheme:** Eligible government employees in BPS-16 and below may purchase electric vehicles by making the required down payment to the selected OEM, while the remaining balance shall be recovered through monthly salary deductions in 6, 12, or 18 monthly installments and paid to the OEM under the approved AGPR/payroll mechanism.
 - v. All of the above.

SECTION 3: BID DATA SHEET (BDS)

(Refer to Annex-A: Pre-Qualification Criteria and Technical Specifications)

SECTION 4: ELIGIBILITY AND PRE-QUALIFICATION CRITERIA

(Refer to Annex-A: Pre-Qualification Criteria and Technical Specifications)

Bidders must meet all eligibility and pre-qualification criteria as specified in Annex-A. This includes but is not limited to:

- a. Technical requirements (battery, motor, EV features)
- b. Legal eligibility (tax registration, licenses)
- c. Financial capability
- d. After-sales commitments

SECTION 5: EVALUATION CRITERIA

Evaluation of bids shall be carried out strictly in accordance with the criteria mentioned in Annex-A: Bidders must ensure that each requirement is fully complied with, supported by verifiable documentary evidence. Failure to meet any mandatory condition shall result in disqualification of the bid, and no further evaluation shall be carried out for such bidder.

Particulars	Revised criteria	Marks
Eligibility Requirements	Confirmation of Localization as per Annex-D	20
	Valid EDB and PSQCA	05
Technical Specifications	Battery (05 Marks) <ul style="list-style-type: none">▪ Type: Lithium Iron Phosphate (LiFePO₄)▪ Voltage: Minimum 60 V▪ Warranty: Minimum 3 years or 40,000 km (whichever occurs first)▪ State-of-Health: Shall not fall below 80 % during the warranty period; replacement required if below the threshold.▪ Labelling: Battery shall display UID Number, Type, Chemistry, Rating (Ah/Wh), Cycle Life, Temperature Range, Form Factor and Number of Cells.▪ Testing Certificates: (05 Marks)<ul style="list-style-type: none">▪ Acceptable pack standards: UL 2271 / GB 38031-2020 /ISO 12405-1:2011 /ISO 6469-1.▪ Mandatory transport certification: UN/DOT 38.3 or IEC 62281.▪ For locally assembled packs: cell certification to GB 31484-2015 / GB 31485-2015 / GB 31486-2015 / IEC 62660 / IEC 62133-2:2017.▪ A Country-of-Origin (CoO) certificate is required if above not available. Motor: (05 Marks) <ul style="list-style-type: none">▪ Type: Permanent Magnet Synchronous Motor (PMSM) – brushless only.▪ Minimum top speed: 40 km/h.▪ Ingress Protection: IP-67 or above.	25

	<p>Vehicle and Charger Performance: (05 Marks)</p> <ul style="list-style-type: none"> ▪ Speedometer: Maximum allowable error is $\pm 2\%$. ▪ Odometer: Maximum allowable error is $\pm 2\%$. ▪ Minimum range must be 170 km in a single charge with swappable option. ▪ Battery charging time: Maximum 6 hours from 20% to 100% ▪ Charger efficiency: The charger must have at least 80% efficiency, tested by charging a fully discharged battery from 0% to 100% at a laboratory nominated by EDB. If it meets the requirement, it will be certified; otherwise, it won't. <p>Safety and Environmental Compliance: (05 Marks)</p> <ul style="list-style-type: none"> ▪ Compliance with all applicable PSQCA, EDB and environmental regulations is mandatory. 	
Warranty and Performance Guarantee	Vehicle Warranty (excluding battery): Minimum 2 years or 40,000 km (whichever comes first), covering manufacturing defects only.	10
General Manufacturing and Operational Criteria	<ul style="list-style-type: none"> ▪ Experience (04 Marks): Minimum one-year manufacturing of electric 3-wheelers. ▪ Sales Track Record (04 Marks): ≥ 200 units sold with verifiable documentation ▪ Production Facility (04 Marks): Must include assembly line, testing fixtures, battery safety zone, and motor test bench. ▪ Supply Chain (04 Marks): Demonstrated vendor linkages for battery, motor, harness, and body components within Pakistan. ▪ Stock Availability (04 Marks): Minimum 100 ready units or two months components inventory. 	20
After-Sales and Service Support	<ul style="list-style-type: none"> ▪ OEMs shall maintain a minimum of three service centers in each operating region/province. (04 Marks) ▪ Technician Training: Staff must be EV-safety-certified. (04 Marks) ▪ Parts Availability: Written undertaking ensuring spare parts supply for five (5) years post-sale (04 Marks) 	12
Documentation and Certification	<p>Applicants shall submit certified copies of:</p> <ul style="list-style-type: none"> ▪ Valid EDB Manufacturing Certificate; (01 Marks) ▪ Valid PSQCA License; (01 Marks) ▪ Company Registration & Tax Compliance Documents; (01 Marks) ▪ Audited Financial Statements (latest year); (01 Marks) ▪ Bank Guarantee Instrument(s); (01 Marks) and ▪ BOM and Vendor List showing local content share. (01 Marks) ▪ Firm commitment under an affidavit for local value addition as per Annex-D. (02 Marks) 	08

Note: Bidders must score at least 70 marks out of total 100 marks in the technical evaluation criteria.

SECTION 6: SCOPE OF SUPPLY AND TECHNICAL SPECIFICATIONS

(Refer to Annex-A: Pre-Qualification Criteria)

Complete details of the product’s technical specifications and scope of supply are outlined in Annex-A.

SECTION 7: TECHNICAL PROPOSAL FORMAT

The following documents must be attached with the bids

Document	Attached (Yes/No)
Company Profile	
NTN, GST, ATL Certificates	
EDB/PSQCA Licenses	
Product Brochures & Compliance Sheet	
Experience Evidence	
Financial Reports / Bank Statements	
Warranty Details	
After-Sales Setup, EV 3 Wheelers, Pictures, Models, Specifications. Any other documents as specified in Annex-A	

The pre-qualified OEMs may apply/participate under one or more of the following schemes under the PAVE Subsidy Program.

Sr. No.	Particulars	Remarks Yes/No
i.	Subsidized Cash Purchase Scheme — Subsidy to Applicant: The applicant shall purchase the electric vehicle from the selected OEM by paying the approved price, while the admissible subsidy amount shall be disbursed to the applicant after excise registration and verification through the prescribed payment mechanism.	
ii.	Subsidized Cash Purchase Scheme — Subsidy to OEM: The applicant shall pay the approved price less the admissible subsidy amount to the selected OEM, while the subsidy amount shall be disbursed directly to the OEM from state bank of Pakistan after excise registration and verification through the prescribed payment mechanism.	
iii.	Bank Lease Scheme: Eligible applicants may obtain electric vehicles through participating banks under the approved lease/financing mechanism, subject to bank processing, verification and applicable PAVE subsidy arrangements.	
iv.	Government Employees Installment Scheme: Eligible government employees in BPS-16 and below	

	may purchase electric vehicles by making the required down payment to the selected OEM, while the remaining balance shall be recovered through monthly salary deductions in 6, 12 or 18 monthly installments and paid to the OEM under the approved AGPR/payroll mechanism.	
v.	All of the above.	

SECTION 8: FINANCIAL PROPOSAL FORMAT

Item / Model	Unit Price (PKR)
EV (3-W)	

SECTION 9: STANDARD FORMS

(Refer to Annex-C: Standard Forms)

1. Letter of Bid – Technical & Financial Proposal
2. Bidder Information Form
3. Price Schedule: Goods Manufactured in Pakistan
4. Form of Contract Agreement
5. Performance Guarantee
6. Integrity Pact

SECTION 10: GRIEVANCE REDRESSAL MECHANISM

- a. A Grievance Redressal Committee (GRC) will be constituted by EDB to address the bidders' written complaints within 03 working days of bid opening.

ATTACHMENTS:

- a. Annex-A: Pre-Qualification Criteria
- b. Annex-B: Invitation to Bid (Advertisement)
- c. Annex-C: PPRA Standard Forms and Templates
- d. Annex-D: Localization Plan

**Pre-Qualification for the Second Phase and Subsequent Phases of
the PAVE Subsidy Scheme Under NEV Policy 2025-30
Electric Rickshaws/Loaders (EV-3 Wheelers)**

Particulars	Revised criteria
Eligibility Requirements	<p>All locally manufactured or assembled electric 3-wheelers, having local value addition mentioned in Annex-D, are eligible.</p> <p>Applicants must be registered OEMs holding valid EDB and PSQCA certifications and shall meet the minimum requirements specified herein.</p>
Technical Specifications	<p>Battery</p> <ul style="list-style-type: none"> ▪ Type: Lithium Iron Phosphate (LiFePO₄) ▪ Voltage: Minimum 60 V ▪ Warranty: Minimum 3 years or 40,000 km (whichever occurs first) ▪ State-of-Health: Shall not fall below 80 % during the warranty period; replacement required if below the threshold. ▪ Labelling: Battery shall display UID Number, Type, Chemistry, Rating (Ah/Wh), Cycle Life, Temperature Range, Form Factor and Number of Cells. ▪ Testing Certificates: <ul style="list-style-type: none"> ▪ Acceptable pack standards: UL 2271 / GB 38031-2020 / ISO 12405-1:2011 / ISO 6469-1. ▪ Mandatory transport certification: UN/DOT 38.3 or IEC 62281. ▪ For locally assembled packs: cell certification to GB 31484-2015 / GB 31485- ▪ 2015 / GB 31486-2015 / IEC 62660 / IEC 62133-2:2017. ▪ A Country-of-Origin (CoO) certificate is required if above not available. <p>Motor</p> <ul style="list-style-type: none"> ▪ Type: Permanent Magnet Synchronous Motor (PMSM) – brushless only. ▪ Minimum top speed: 40 km/h. ▪ Ingress Protection: IP-67 or above. <p>Vehicle and Charger Performance</p> <ul style="list-style-type: none"> ▪ Speedometer: Maximum allowable error is $\pm 2\%$. ▪ Odometer: Maximum allowable error is $\pm 2\%$. ▪ Minimum range must be 170 km in a single charge with swappable option. ▪ Battery charging time: Maximum 6 hours from 20% to 100% ▪ Charger efficiency: The charger must have at least 80% efficiency, tested by charging a fully discharged battery from 0% to 100% at a laboratory nominated by EDB. If it meets the requirement, it will be certified; otherwise, it won't. <p>Safety and Environmental Compliance</p>

	<ul style="list-style-type: none"> Compliance with all applicable PSQCA, EDB and environmental regulations is mandatory. 								
Warranty and Performance Guarantee	<p>Vehicle Warranty (excluding battery): Minimum 2 years or 40,000 km (whichever comes first), covering manufacturing defects only.</p> <p>Performance Guarantees</p> <table border="1"> <thead> <tr> <th>Category</th> <th>Bank Guarantee</th> <th>Validity</th> <th>Additional Guarantee</th> </tr> </thead> <tbody> <tr> <td>Existing OEMs</td> <td>PKR 10 million</td> <td>3 years</td> <td>10 % of the value of each EV 3-Wheeler before issuance of Pay Order (PO)</td> </tr> </tbody> </table>	Category	Bank Guarantee	Validity	Additional Guarantee	Existing OEMs	PKR 10 million	3 years	10 % of the value of each EV 3-Wheeler before issuance of Pay Order (PO)
	Category	Bank Guarantee	Validity	Additional Guarantee					
	Existing OEMs	PKR 10 million	3 years	10 % of the value of each EV 3-Wheeler before issuance of Pay Order (PO)					
General Manufacturing and Operational Criteria	<ul style="list-style-type: none"> Experience: Minimum one-year manufacturing of electric 3-wheelers. Sales Track Record: ≥ 200 units sold with verifiable documentation Production Facility: Must include assembly line, testing fixtures, battery safety zone, and motor test bench. Supply Chain: Demonstrated vendor linkages for battery, motor, harness, and body components within Pakistan. Stock Availability: Minimum 100 ready units or two months components inventory. 								
After-Sales and Service Support	<ul style="list-style-type: none"> OEMs shall maintain a minimum of three service centers in each operating region/province. Technician Training: Staff must be EV-safety-certified. Parts Availability: Written undertaking ensuring spare parts supply for five (5) years post-sale 								
Documentation and Certification	<p>Applicants shall submit certified copies of:</p> <ul style="list-style-type: none"> Valid EDB Manufacturing Certificate; Valid PSQCA License; Company Registration & Tax Compliance Documents; Audited Financial Statements (latest year); Bank Guarantee Instrument(s); and BOM and Vendor List showing local content share. Firm commitment under an affidavit for local value addition as per Annex-D. 								
Delivery and Penalty Clauses	<ul style="list-style-type: none"> Delivery Schedule: 50 % of quantity within 30 days of purchase order; remaining 50 % within 60 days. Late Delivery: Penalty to be determined by EDB based on extent and nature of delay. Non-Compliance: Persistent failure may lead to disqualification or encashment of guarantee. 								
Verification and Re-Validation	<ul style="list-style-type: none"> EDB Technical Evaluation Committee (TEC) shall inspect facilities and verify localization claims. Third-party validation may be undertaken for critical components. Annual Re-validation is required to maintain qualification status. Any change in ownership or manufacturing setup must be reported to EDB within 30 days. The OEM will be pre-qualified for a period of three (03) years initially and its agreement may be extended until the validity of the PAVE program upon satisfactory performance. 								

	<ul style="list-style-type: none"> ■ Percentage of Localization and Value Addition achieved as per the schedule attached at Annex-D
--	--

Annex-B

**Engineering Development Board (EDB)
Ministry of Industries & Production (MoIP)
Government of Pakistan**

EXPRESSION OF INTEREST (EOI)
Pre-Qualification of all Electric Vehicle (EV) 3-Wheelers Original Equipment Manufacturers (OEMs) /Assemblers for PAVE Phase-II & Subsequent Phases.

Electric Rickshaws/Loaders (EV-3 Wheelers)

Issued by: Engineering Development Board (EDB), Ministry of Industries & Production, Government of Pakistan

The Engineering Development Boards invites Expressions of Interest (EOI) from all locally registered Electric Vehicle (EV) 3-Wheelers Original Equipment Manufacturers (OEMs)/Assemblers for pre-qualification under the Pakistan Accelerated Vehicle Electrification (PAVE) Program, Phase-II and subsequent phases.

The initiative aims to accelerate adoption of electric vehicles, promote local manufacturing and value addition, strengthen indigenous supply chains, ensure product quality and safety, and support sustainable industrial growth in line with the NEV Policy 2025–30.

HIGHLIGHTS:

- ☑ Scope: Distribution of electric vehicle 3-wheelers across Pakistan including AJK and GB under the PAVE subsidy program during Phase-II as well as subsequent phases.
- ☑ Target: Achieve 30% EV penetration by 2030.
- ☑ Eligibility:
 - i. All locally registered EV 3-Wheelers OEMs/Assemblers.
 - ii. Valid EDB Manufacturing Certificate & PSQCA License.
 - iii. Compliance with EDB pre-qualification criteria.

SUBMISSION DETAILS:

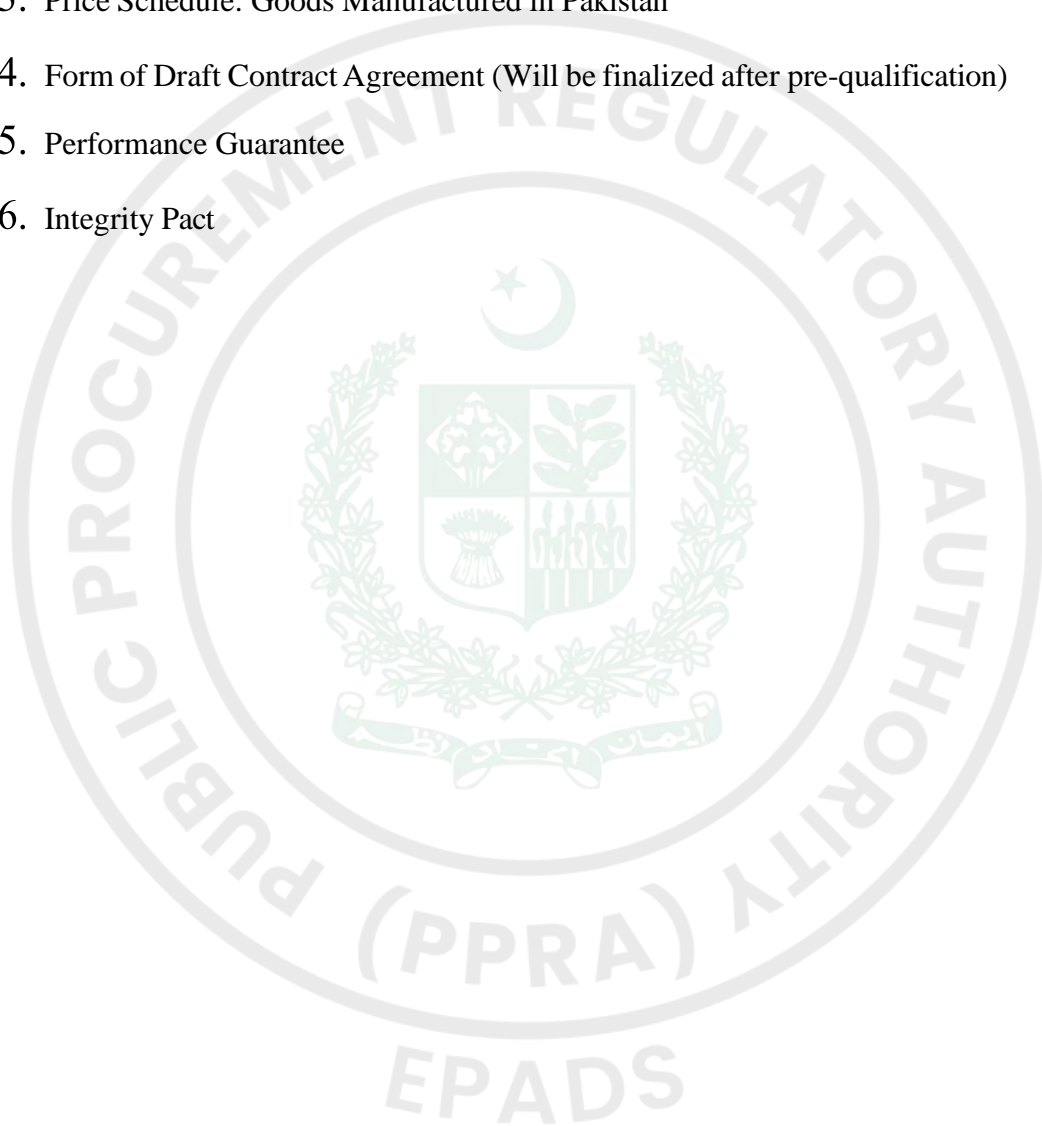
- ☑ Submission Deadline: June 08, 2026 at 02:00 PM, Bids will be opened on the same date at 02:30 PM in the presence of bidders.
- ☑ Submission through: PPRA E-PADS 2.0.
- ☑ Submission Fee: PKR 5,000/- (non-refundable in the form of Pay Order/Bank Draft/Demand Draft) in the favor of Drawing & Disbursement Officer (DDO), EDB.

Address:
Deputy Manager (Admin)
Engineering Development Board (EDB)
EDB Complex, Building 5-A, Constitution Avenue, Islamabad
Contact Phone: 051-9201726, 0323-5033000 (Whatsapp), 0312-5599926
Email: mianusman@engineeringpakistan.com , aslam@edb.gov.pk

EDB reserve the right to accept or reject any or all submitted bids.

STANDARD FORMS WITH THE EOI SUBMISSION

1. Letter of Bid – Technical and Financial Proposal
2. Bidder Information Form
3. Price Schedule: Goods Manufactured in Pakistan
4. Form of Draft Contract Agreement (Will be finalized after pre-qualification)
5. Performance Guarantee
6. Integrity Pact



1. LETTER OF BID – TECHNICAL AND FINANCIAL PROPOSAL

INSTRUCTIONS TO BIDDERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE DOCUMENT

Place this Letter of Bid in the first envelope “TECHNICAL & FINANCIAL PROPOSAL”.

The Bidder must prepare the Letter of Bid on stationery with its letterhead clearly showing the Bidder’s complete name and business address.

Note: All italicized text in black font is to help Bidders in preparing this form and Bidders shall delete it from the final document.

Date of this Bid submission: *[insert date (as day, month and year) of Bid submission]*

RFB No.: *[insert number of Bidding process]*

Request for Bid No.: *[insert identification]*

Alternative No.: *[insert identification No if there is an alternative Bid]; To: [insert complete name of Procuring Agency]*

We, the undersigned Bidder, hereby submit our bid in two parts, namely:

- (a) the Technical Proposal, and
- (b) the Financial Proposal.

Name of the Bidder: *[insert complete name of Bidder]*

Name of the person duly authorized to sign the Bid on behalf of the Bidder: *** [insert complete name of person duly authorized to sign the Bid]*

Title of the person signing the Bid: *[insert complete title of the person signing the Bid]*

Signature of the person named above: *[insert signature of person whose name and capacity are shown above]*

Date signed *[insert date of signing]* **day of** *[insert month]*, *[insert year]*

Must include conformation to meet the technical specifications and pre-qualification criteria, Bid Validity, and all details as required under Annex-A

2. BIDDER INFORMATION FORM

[The Bidder shall fill in this Form in accordance with the instructions indicated below. No alterations to its format shall be permitted and no substitutions shall be accepted.]

Date: [insert date (as day, month and year) of Bid submission]

No.: [insert number of Bidding process]

Alternative No.: [insert identification No if this is a Bid for an alternative]

Page _____ of _____ pages

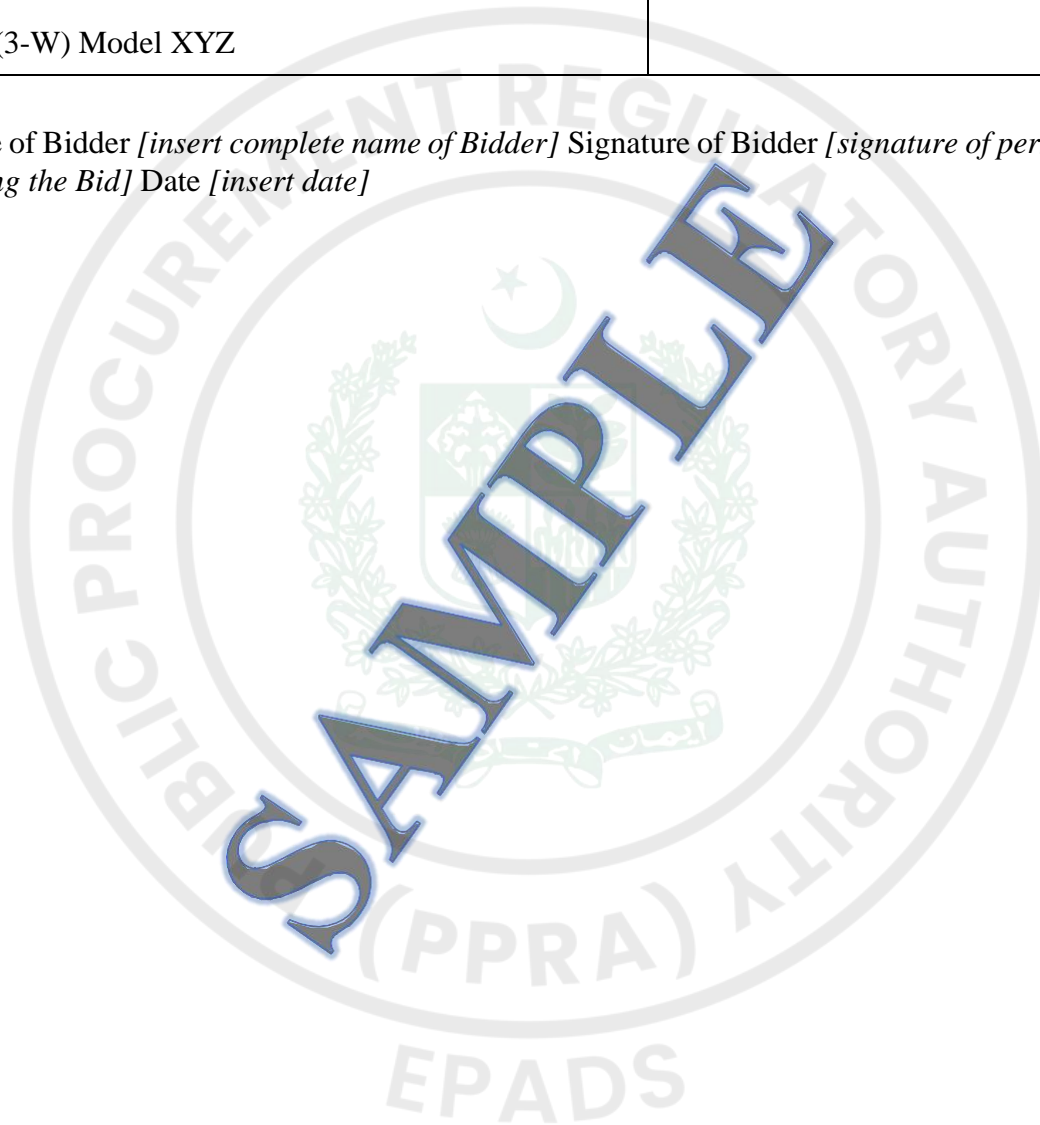
1. Bidder's Name [insert Bidder's legal name]
2. Bidder's actual or intended country of registration: [insert a ctual or intended country of registration]
3. Bidder's year of registration: [insert Bidder's year of registration]
4. Bidder's Address in the country of registration: [insert Bidde r's legal address in country of registration]
5. Bidder's Authorized Representative Information Name: [insert Authorized Representative's name] Address: [insert Authorized Representative's Address] Telephone/Fax numbers [insert Authorized Representative's telephone/fax numbers] Email Address: [insert Authorized Representative's email address]
6. Attached are copies of original documents of [check the box(es) of the attached original documents] <input type="checkbox"/> Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above. <input type="checkbox"/> Establishing that the Bidder is not under the supervision of the Procuring Agency
7. Included are the organizational chart, a list of the Board of Directors, and the beneficial ownership.

3. PRICE SCHEDULE: GOODS MANUFACTURED IN PAKISTAN

Please use the format mentioned under Section 8 “Financial Proposal Format”. Add the list as per models and items offered.

Item / Model	Unit Price (PKR)
EV (3-W) Model ABC	
EV (3-W) Model XYZ	

Name of Bidder *[insert complete name of Bidder]* Signature of Bidder *[signature of person signing the Bid]* Date *[insert date]*



4. DRAFT CONTRACT AGREEMENT

This Agreement is made on this __day of __, 2026, between the **Engineering Development Board (EDB)**, with its principal office at EDB Islamabad, and **[OEM Name]**, with its principal office at __("OEM").

1. Scope of Agreement

- EDB and OEM agree to partner for the supply and delivery of electric 3-wheelers as part of the NEV Subsidy Program.
- OEM shall supply the required quantity of vehicles as per specifications provided.

2. Term of Agreement

- This Agreement is effective from the date of signing and remains in effect until the completion of all obligations, or until terminated in accordance with this Agreement.

3. Product Delivery Terms

- OEM agrees to deliver the ordered vehicles as per the delivery schedule mentioned by EDB.
- Deliveries shall be made to the **specified location** as defined in the schedule given by EDB.
- **Inspection:** Vehicles shall be subject to inspection upon delivery as per specifications mentioned in PQ Criteria.

4. Performance Guarantee

- Performance guarantee as per Annex-A.

5. Penalty for Delayed or Non-Performance

- **Late Delivery Penalty:** As defined in Annex-A.
- **Failure to Meet Specifications:** In cases where delivered products do not conform to agreed specifications, OEM shall correct deficiencies within **[7 days]**. Non-compliance may lead to contract termination and forfeiture of guarantees.

7. Intellectual Property Rights

- All intellectual property related to the design, specifications, and technology of the vehicles remains with the OEM.

8. Confidentiality

- Both parties agree to maintain confidentiality of proprietary information exchanged under this Agreement, unless required by law or with written consent from the other party.

9. Warranties and Liability

- OEM warrants that all vehicles supplied are free from defects and fit for the intended purpose. (As defined in Annex-A)
- EDB is not liable for any indirect or consequential damages related to this Agreement.

10. Termination

- EDB reserves the right to terminate this Agreement if OEM fails to meet its obligations, with a **14-days** written notice.

- Upon termination of the contract, the Performance Bank Guarantee for the contract will be forfeited.

11. Dispute Resolution

- Any disputes arising from this Agreement shall first be resolved amicably. If unresolved, disputes shall be submitted to arbitration in **[jurisdiction]**.

12. Entire Agreement

- This Agreement constitutes the entire agreement between EDB and OEM and supersedes all previous discussions and agreements.

Signatures

For Engineering Development Board (EDB)

Name: _____

Title: _____

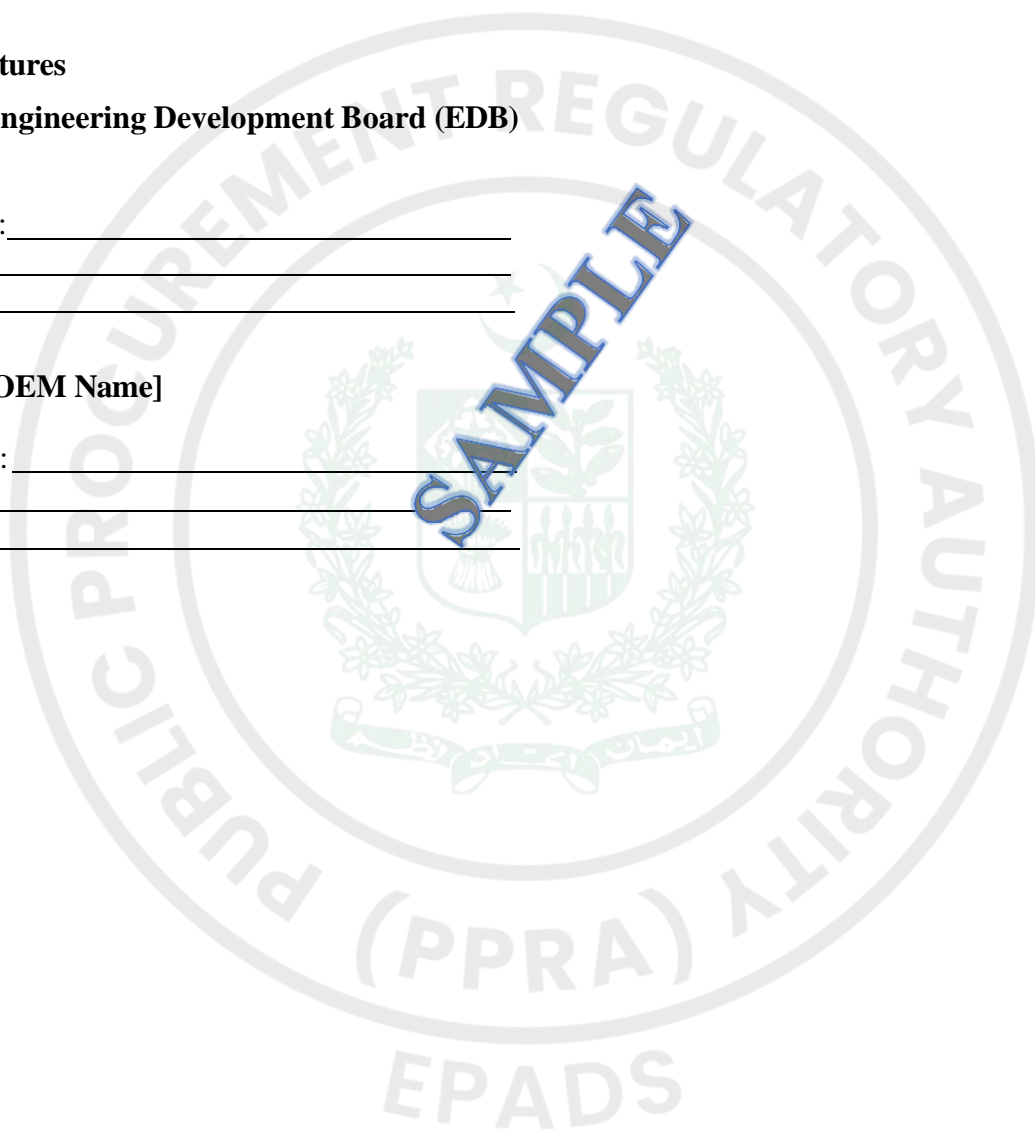
Date: _____

For [OEM Name]

Name: _____

Title: _____

Date: _____



5. PERFORMANCE SECURITY (OR GUARANTEE) FORM
[As defined in Annex-A]

To: *[name of Procuring Agency]*

WHEREAS *[name of Supplier / OEM]* (hereinafter called “the Supplier”) has undertaken, in pursuance of Contract No. *[reference number of the contract]* dated *[insert date]* to deliver *[description of goods and services]* (hereinafter called “the Contract”).

AND WHEREAS it has been stipulated by you in the said Contract that the Supplier shall furnish you with a Bank Guarantee by a reputable bank for the sum specified therein as security for compliance with the Supplier’s performance obligations in accordance with the Contract.

AND WHEREAS we have agreed to give the Supplier a guarantee:

THEREFORE, WE hereby affirm that we are Guarantors and responsible to you, on behalf of the Supplier, up to a total of *[amount of the guarantee in words and figures]*, and we undertake to pay you, upon your first written demand declaring the Supplier to be in default under the Contract and without cavil or argument, any sum or sums within the limits of *[amount of guarantee]* as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until: *[insert date]*

Signature and seal of the Guarantors

[name of bank or financial institution]

[address]

[date]

6. INTEGRITY PACT

DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC. PAYABLE BY THE SUPPLIERS OF GOODS, SERVICES & WORKS IN CONTRACTS WORTH RS.10.00 MILLION OR MORE

Contract Number: _____
Contract Value: _____
Contract Title: _____
Dated: _____

[Name of Supplier/OEM] / (hereinafter called “the Supplier”), hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from the Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing [Name of Supplier] represents and warrants that it has fully declared the brokerage, commission, fee, etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

[Name of Supplier] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

[Name of Supplier] accepts full responsibility and strict liability for making a false declaration, not making full disclosure, misrepresenting a fact / facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other rights and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding the rights and remedies exercised by GoP in this regard, [Name of Supplier] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by [Name of Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.

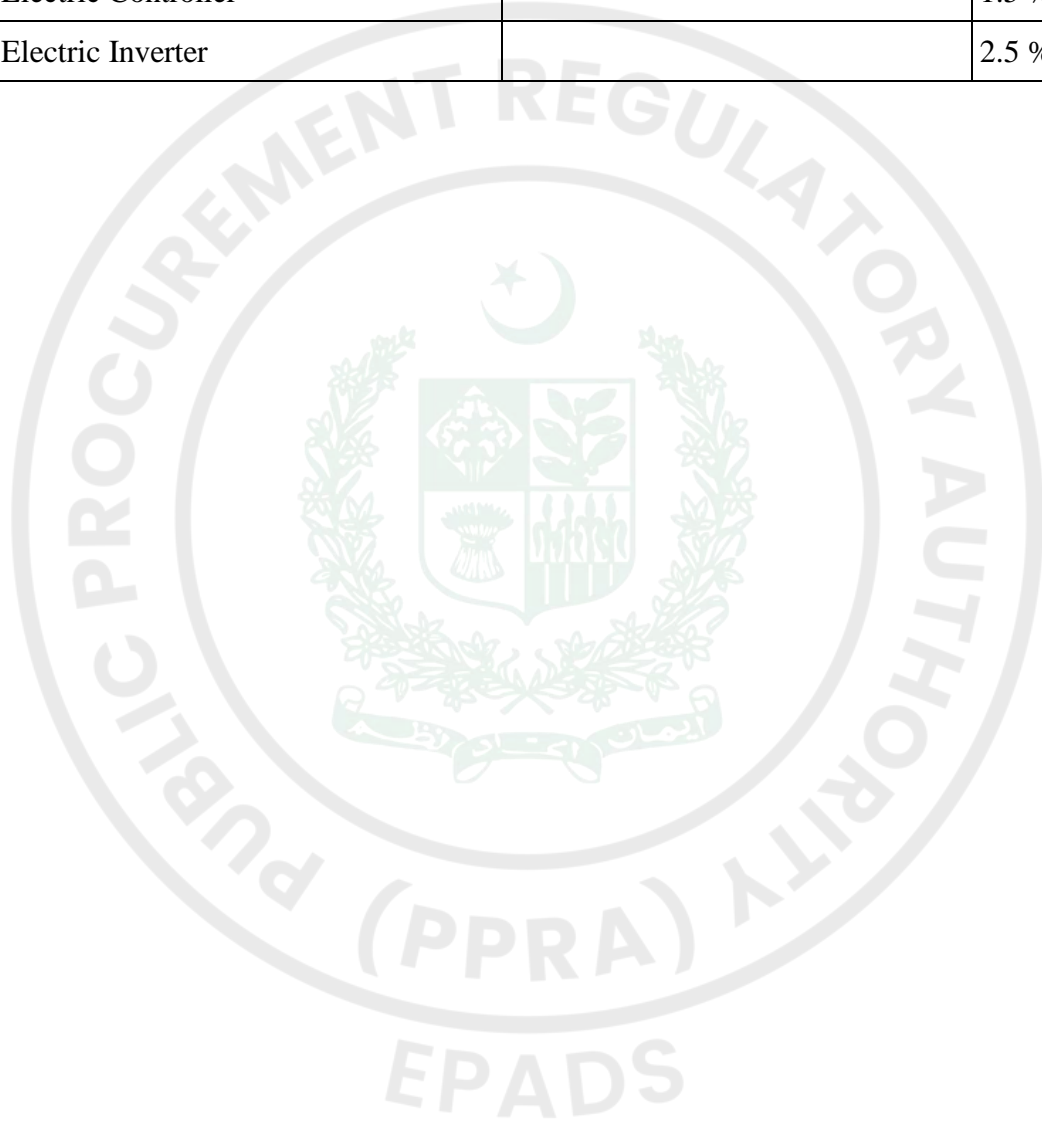
[Buyer]

[Supplier]

Phase-Wise Localization - List of Parts of EV

No.	Part List	Localization Targets	% (Average)
1	Main Frame.	July 01, 2026 to Sept. 30, 2026	10 %
2	Front and Rear Tyre.	July 01, 2026 to Sept. 30, 2026	2.5 %
3	Stickers/ Logo	July 01, 2026 to Sept. 30, 2026	0.5 %
4	Front Rim	Oct. 01, 2026 to Dec. 31, 2026	1 %
5	Front and Rear Shock Absorber.	Oct. 01, 2026 to Dec. 31, 2026	3 %
6	Brake and parts thereof	Oct. 01, 2026 to Dec. 31, 2026	1 %
7	Brake Cables	Oct. 01, 2026 to Dec. 31, 2026	1 %
8	Rear View Mirrors	Oct. 01, 2026 to Dec. 31, 2026	1 %
9	Lithium-Ion Phosphate Battery.	Jan. 01, 2027 to March 31, 2027	27 %
10	Wire Harness (Other than high voltage wire)	Jan. 01, 2027 to March 31, 2027	2 %
11	Front and Rear Lights	Jan. 01, 2027 to March 31, 2027	1 %
12	Seat	Jan. 01, 2027 to March 31, 2027	2 %
13	Horns	Jan. 01, 2027 to March 31, 2027	1 %
14	Handle	Jan. 01, 2027 to March 31, 2027	2 %
15	Side Body and Parts thereof (Sheet Metal)	April 01, 2027 to June 30, 2027	2 %
16	Electric Motor (Assembly)	April 01, 2027 to June 30, 2027	15 %
17	Rear Rim	April 01, 2027 to June 30, 2027	1 %
18	Turn Signals	April 01, 2027 to June 30, 2027	1 %
19	Side Body and Parts thereof (Plastic/ other materials)	July 01, 2027 to Sept. 30, 2027	10 %
20	Battery Box and Parts thereof	July 01, 2027 to Sept. 30, 2027	2 %
21	Luggage Box	July 01, 2027 to Sept. 30, 2027	1 %
22	Handle switches	July 01, 2027 to Sept. 30, 2027	1 %
23	Hardware	July 01, 2027 to Sept. 30, 2027	2 %

24	Front Panel	Oct. 01, 2027 to Dec. 31, 2027	2 %
25	Centre Panel	Oct. 01, 2027 to Dec. 31, 2027	2 %
26	EV Switches	Oct. 01, 2027 to Dec. 31, 2027	1 %
27	Rubber Parts	Oct. 01, 2027 to Dec. 31, 2027	2 %
28	Electric Controller		1.5 %
29	Electric Inverter		2.5 %



Financial Situation and Performance

[The following table shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

1. Financial data

Type of Financial information in (currency)	Historic information for previous <i>[insert number]</i> years, <i>[insert in words]</i> (amount in currency, currency, exchange rate*, PKR equivalent)				
	Year 1	Year 2	Year 3		
Statement of Financial Position (Information from Balance Sheet)					
Total Assets (TA)					
Total Liabilities (TL)					
Total Equity/Net Worth (NW)					
Current Assets (CA)					
Current Liabilities (CL)					
Working Capital (WC)					
Information from Income Statement					
Total Revenue (TR)					
Profits Before Taxes (PBT)					
Cash Flow Information					
Cash Flow from Operating Activities					

* Refer ITA 14 for the exchange rate

3. Financial documents

The Applicant and in case of JV, members of JV shall provide copies of financial statements for *[number]* years pursuant Section III, Qualifications Criteria and Requirements. The financial statements shall:

- (a) reflect the financial situation of the Applicant or in case of JV member, and not an affiliated entity (such as parent company or group member).
 - (b) be independently audited or certified in accordance with local legislation.
 - (c) be complete, including all notes to the financial statements.
 - (d) correspond to accounting periods already completed and audited.
- Attached are copies of financial statements¹ for the *[number]* years required above; and complying with the requirements.

¹ If the most recent set of financial statements is for a period earlier than 12 months from the date of Application, the reason for this should be justified.

Average Annual Turnover (Annual Sales Value)

[The following table shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Annual Turnover Data			
Year	Amount Currency	Exchange rate* (If applicable)	PKR equivalent
<i>[indicate calendar year]</i>	<i>[insert amount and indicate currency]</i>		
		Average Annual Turnover **	

* Refer ITA for date and source of exchange rate.

** Total PKR equivalent for all years divided by the total number of years. See Section III, Qualification Criteria and Requirements, ITA.