COST OF DOING BUSINESS

Vibrant Pakistan





Engineering Development Board

Ministry of Industries & Production



PREAMBLE

The document "Cost of Doing Business in Pakistan" compiled by Engineering Development Board is an effort to disseminate information needed by potential investors and businessmen. It contains information of starting from the first step of incorporating a company, to the cost of human recourse, utilities and logistics, prices of commodities and facilities, besides information about chambers of commerce and industry, private/public sector banks and trade & industry associations in Pakistan. The document also includes the Investment Policy, information about Industrial Estates, Incentive regimes offered in Export Processing Zones, Special Economic Zones (SEZs) and for establishes Pioneer Industry. Most importantly, some highlights on the grand initiative of China Pakistan Economic Corridor (CPEC) which is expected to open up new avenues for investment in various sectors of the economy are also included. It is pertinent to mention that with the emergence of CPEC, we should provide the basic investment guidelines to facilitate B-B & B-G synchronization. The main purpose of these initiatives is to facilitate domestic and foreign investors to invest in various industrial sectors by offering them incentives leading to reduced Cost of Doing Business in Pakistan.

I am confident that this much needed document will provide the investors a useful source of comprehensive information, especially those assessing potential investment avenues in Pakistan.

Engineering Development Board extends its gratitude to all organizations which provided information for this booklet and sincerely hopes that the efforts shall positively contribute in presenting the realistic image of Pakistan as a viable emerging destination offering promising business avenues.

EDB shall appreciate suggestions for further improvement of the document.

Economic Outlook of Pakistan

Pakistan's economy witnessed higher growth in the fiscal year 2016-17 in industrial sector and moderate growth in services and agriculture sectors due to strong performance of agriculture and service sectors. The GDP growth accelerated to (July-March) 5.3 % in 2016-17 against the growth of 4.5 % in 2015-16. The agriculture sector accounts for 3.46 % of GDP, the industrial sector expanded by 1.3 % while industrial sector also posted a growth of 5% large scale manufacturing growth recorded 4.93 % increase in 2016-17 & services sector has reached to 5.6 % in 2016-17

At present, Pakistan is the sixth most populous country in the world with projected population of 208 million in 1st Jan, 2018. Per capita income in dollar terms recorded a growth of 1629 US \$ in 2017 as compared to 1531 US \$ last year. The leading industries of Pakistan are textile, cement, agriculture, fertilizer, steel, tobacco, edible oil, pharmaceuticals, construction, materials, shrimp, sugar, food processing, chemical and machinery.

Pakistan's exports for the year 2016-17 were US \$ 20,423 million. Leading export items includes cotton fiber, vegetables, rice, electrical appliances, textiles, clothing, surgical instruments, Pakistani assembled Suzuki cars, defense equipment etc. Total imports for 2016-17 were USD 52,915 million. Some important import items of Pakistan are petroleum/petroleum products, automobiles, medicines, industrial machinery, construction machinery, trucks, electronics, civilian aircraft, computer, pharmaceuticals, computer parts, food items, toys, defense equipment, iron & steel.

The Government of Pakistan is committed to develop vibrant and competitive market in order to accelerate and sustain economic growth through productivity, competitiveness, innovation and entrepreneurship. Pakistan due to its strategic location cheap labour and cheap raw material out-classes other many countries. The government invites foreign investors to explore investment opportunities in various sectors of Pakistan. They are also committed to put the economy on the right track and to ensure micro economic development in Pakistan and to restore the confidence of foreign investors for improving investment climate in various fields.

DISCLAIMER

This document has been prepared for information purposes only and aims at enabling the investors to make a preliminary assessment of the major costs involved for doing business in Pakistan. All the material included in this document is based on data/information gathered from various sources, which we believe to be reliable. Although, due care and diligence has been taken to compile this document, yet the information contained in this document may vary due to changes in other related factors, and the actual results may differ slightly or substantially from the presented information. The costs presented here provide general information rather than specific. All monetary numbers are listed in Pak Rupees as well as in US\$. EDB does not assume any liability for any financial or other losses resulting as a consequence of using data from this document.



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PAKISTAN

STARTING A BUSINESS

COMPANIES ACT, 2017

In order to facilitate the corporate sector and the general public, Fee Calculator has been provided on the SECP website (www.secp.gov.pk) for instant calculation of the registration fee as well as fee for enhancement of authorized capital.

The Registration Fee payable by a company having share capital at different levels of capital and the other fee payable under the Ordinance are given in the chart as under:

FEES TO BE PAID TO THE REGISTRAR AND THE COMMISSION

I. By a company having a share capital	For Submission of		For Submission of	
	Documents		Documents	
	Electronically (Rs.)	US\$	Physical Form (Rs.)	US\$
(I) For registration of a company whose nominal share capital does not	1,000	9.06	2,000	18.12
exceed 100,000 rupees				
(i) For every 100,000 rupees of nominal share capital or part of 100,000 rupees, up to 10,000,000 rupees,	500	4.53	1,000	9.06
(ii) For every 100,000 rupees of nominal share capital or part of 100,000	400	3.63	750	6.80
rupees, after the first 10,000,000 rupees, up to 5,000,000,000				
(iii) For every 100,000 rupees of nominal share capital or part of 100,000 rupees, after the first 5,000,000,000 rupees, up to any amount of fee	150	1.36	250	2.27
II. By a company limited by guarantee and not having a share capital, other than a company registered under a license granted under section 42				
(1) For registration of a new company	20,000	181.16	30,000	271.74
(2) For filing, registering or recoding any document notifying particulars relating to a mortgage or charge of pledge or other interest created by a company, or any modification therein or satisfaction thereof	5,000	45.29	7,500	67.94
(3) For filing, registering or recording the particulars relating to satisfaction of mortgage or charge or pledge beyond the period prescribed under section 109 but not exceeding one year	10,000	90.58	15,000	135.87
(4) For filing, registering or recording the particulars relating to satisfaction of mortgage or charge or pledge beyond one year of the period prescribed under section 109	15,000	135.87	22,500	203.81
(5) For filing, registering or recording any document other than that at Sr. NO. (2), (3) and (4) above, required to be filed, registered or recorded under the Act of making a record of any fact under the Act	600	5.44	1,200	10.87
III. By a company registered under a license granted under section 42 and not having a share capital:-				
(1) For an application seeking grant of license or its renewal, a non- refundable processing fee	15,000	135.87	25,000	226.45
(2) For registration fee	25,000	226.45	50,000	452.90
(3) Companies limited by guarantee and having share capital shall be charged registration fee as mentioned at item I above.				
(4) For filing, registering or recording any document notifying particulars relating to a mortgage or charge or pledge or other interest created by a company, or any modification therein or satisfaction thereof	5,000	45.29	7,500	67.94

	For filing, registering or recording the particulars relating to satisfaction of mortgage or charge or pledge beyond the period prescribed under section 109 but not exceeding one year	10,000	90.58	15,000	135.87
(6)	For filing, registering or recording the particulars relating to satisfaction of mortgage or charge or pledge beyond one year of the period prescribed under section 109	15,000	135.87	22,500	203.81
(7)	For filing, registering or recording any document other than that at Sr. No.(4), (5) and (6) above, required to be filed, registered or recorded under the Act or making a record of any fact under the Act	250	2.27	500	4.53
IV.	By a company established outside Pakistan which has a place of business in Pakistan:-				
(1)	For filing, registering or recording a document containing charter/statute/memorandum of articles, etc. for registration by a foreign company under the Act required or authorized to be filed, registered or recorded	25,000	226.45	50,000	452.90
	For filing, registering or recording any document notifying particulars relating to a mortgage or charge or pledge or other interest created by a company, or any modification therein or satisfaction thereof	5,000	45.29	7,500	67.94
(3)	For filing, registering or recording the particulars relating to satisfaction of mortgage or charge or pledge or beyond the period prescribed under section 109 but not exceeding one year	10,000	90.58	15,000	135.87
(4)	of mortgage or charge or pledge beyond one year of the period prescribed under section 109	15,000	135.87	22,500	203.81
(5)	For filing, registering or recording any document other than that at Sr. No.(2), (3) and (4) above, required to be filed, registered or recorded under the Act or making a record of any fact under the Act	600	5.44	1,200	10.87
V.	For inspection of documents and register kept by the registrar in respect of a company	200	1.82	500	4.53
	For a certified copy of the certificate of incorporation or a certificate of commencement of business or a certificate of registration of mortgage or charge or any other certificate or license issued under the Act	100	0.91	200	1.82
(2)	For a certified copy of the Memorandum and Articles of Association of private limited company	250	2.27	500	4.53
(3)	For a certified copy of the Memorandum and Articles of Association of other than a private limited company	500	4.53	1,000	9.06
(4)	For a certified copy of any return excepting financial statements, of private limited company	100	0.91	200	1.82
(5)	For a certified copy of any return excepting financial statements, of other than a private limited company	200	1.82	300	2.72
(6)	For a certified copy or extract of any other document, financial statements or register, calculated at the rate, per page or fractional part thereof required to be copied, subject to a minimum fee of one hundred rupees	20	0.19	20	0.19

VII. System generated reports:- (1) For a system generated company profile, per company	200	1.82	200	1.8
(1) 1 of a system generated company profile, per company	200	1.02	200	1.0
VIII.Annual fee payable by an inactive company under section 424 of				
the Act, payable on 1st January each year after obtaining the status of				
an inactive company:- (1) Not having any capital	1.000	9.06	2.000	10.1
* * * * * * * * * * * * * * * * * * * *	1,000	9.06	2,000	18.1
(2) Having an authorized share capital of :-I (i) Up to Rs. 5.0 million	1,000	9.06	2,000	18.1
	,		,	
(ii) More than Rs. 5.0 million and up to Rs. 10.0 million (iii) More than Rs. 10.0 million	2,000 5,000	18.12 45.29	4,000 10,000	36.2 90.5
IX. Annual renewal fee for companies incorporated as Free Zone	5,000	43.23	10,000	90.5
Company under section 454 of the Act.				
X. For seeking approval, sanction, permission, exemption, direction				
or confirmation of the Commission or the registrar in the following				
matters, as the case may be, a non-refundable application processing				
fee in respect of application for :-				
 Reservation of any proposed name for registration of a company from the registrar under section 10 	200	1.82	500	4.5
(2) Approval for change of name of a company under section 11 and 12	2,500	22.65	5,000	45.2
(3) Alteration in memorandum of association under section 32	5,000	45.29	10,000	90.5
(4) Conversion of status of company from a public company to a private company under section 46	2,500	22.65	5,000	45.2
(5) Conversion of status of a company from a private company to a single member company under section 47	2,500	22.65	5,000	45.2
(6) Conversion of status from an unlimited company to a limited company under section 48	2,500	22.65	5,000	45.2
(7) Conversion of status of a company limited by guarantee to a company limited by shares under section 49	2,500	22.65	5,000	45.2
(8) Issuance of shares at discount under section 82	5,000	45.29	10,000	90.5
(9)	Rs. 25,000 or 0.1%	226.45	Rs. 50,000 or 0.1%	452.9
(I) Issuance of further share capital, otherwise than right under section 83	of the proposed further issue of		of the proposed further issue of	
	share capital		share capital	
	whichever is higher		whichever is higher	
(II) For approval of Employee Stock Option Scheme under section 83	Rs. 25,000/- or 0.1%	226.45	Rs. 50,000/- or	452.9
	of the proposed		0.1% of the	
	further issue of share capital		proposed further issue of share	
	whichever is higher		capital whichever	
	Willowor to Highlor		is higher	
(III) Issuance of shares with different rights and privileges	25,000 of 0.1% of	226.45	50,000 or 0.1% of	452.9
	the proposed capital		the proposed	
	increase whichever		capital increase whichever is higher	
(10) Rectification in the particulars of mortgages or charges or pledge or extension in	is higher 5,000	45.29	7,500	67.9
time for filling the particulars of mortgages or charges or pledge under section	0,000	10.20	7,000	07.0
108				
0A) Approval to extend period under section 125	5,000	45.29	10,000	90.5
(11) Extension in the prescribed period for holding annual general meeting under				
section 132 (i) By a public company	10.000	90.58	15,000	135.8
(ii) By a private company	3,000	27.18	5,000	45.2
(12) Direction for holding annual general meeting/Extra Ordinary General Meeting	2,222		2,000	
under section 147				
(i) By a public company	10,000	90.58	15,000	135.8
(ii) By a private company	3,000	27.18	5,000	45.2
(13) Fresh election of director by company under section 162	5,000	45.29	10,000	90.5
(14) Approval of loan to director under section 182	5,000	45.29	10,000	90.5
4A) Approval to appoint sole purchase, sales agent under section 196	5,000	45.29	10,000	90.5
		22.65	5,000	45.2
(15) Approval for preparation of accounts of more than one year under section 223	2,500			

(16) Seeking modification under section 225, in respect of requirements of the relevant Schedule	2,500	22.65	5,000	45.29
(17) Exemption under section 225 from the applicability of fourth schedule or fifth schedule	2,500	22.65	5,000	45.29
(18) Exemption from the applicability of section 228	2,500	22.65	5,000	45.29
(18A) Approval for extension of financial year under section 229	2,500	22.65	5,000	45.29
(18B) Approval to withhold or defer payment under section 243	5,000	45.29	10,000	90.58
(19) Appointment of auditor under section 246	2,500	22.65	5,000	45.29
(20) Investigation into the affairs of a company under section 256	10,000	90.58	20,000	181.16
(21) Approval of the Commission to refer the matter to the Mediation and Conciliation Panel under	5,000	45.29	10,000	90.58
(22) Sanctioning compromise or arrangement including reconstruction, amalgamation of division under section 279 to 282	50,000	452.90	100,000	905.80
(23) Appointment of Administrator under section 291	10,000	90.58	20,000	181.16
(24) Obtaining the status of an inactive company under section 424	5,000	45.29	10,000	90.58
(25) For an application by an inactive company for obtaining the status of an active company under section 424	5,000	45.29	10,000	90.58
(26) Restoration of name of a company, struck off by the registrar under section 425	5,000	45.29	10,000	90.58
(27) Easy exit of a company by striking its name off the register under section 426	5,000	45.29	10,000	90.58
(28) Registration as intermediary under section 455				
(i) For Individuals: Registration fee Correction/Update Fee Renewal Fee Filing Fee	10,000 2,000 5,000 500	90.58 18.12 45.29 4.53	10,000 2,000 5,000 500	90.58 18.12 45.29 4.53
(ii) For Firms/Companies/Limited Liability Partnership: Registration processing Fee Correction/Update Processing Fee Renewal Fee Filing Fee	50,000 5,000 25,000 500	452.90 45.29 226.45 4.53	50,000 5,000 25,000 500	452.90 45.29 226.45 4.53
(29) Approval by the Commission sought by a real estate company under section 456	25,000	226.45	50,000	452.90
(30) Registration as value under section 460	10,000	90.58	20,000	181.16

Notes:

- (i) The fee for submission of documents electronically shall be applicable only for the documents for which the facility of filing or lodging the documents electronically has been provided by the Commission.
- (ii) Where no fee has been prescribed for submission of documents electronically, the documents can only be submitted in physical form.

Abbreviations / References:

- CRO: Company Registration Office
- SECP: Securities & Exchange Commission of Pakistan.

Source: (www.secp.gov.pk) (1 US \$ = 110.40 = Pak Rupees)



- ✓ Pakistan sixth most populous country in the world with an estimated population of 208 million as in Jan, 2018.
- √ World's 2nd largest irrigation system
- ✓ World's 4th Largest Milk Producer.
- √ 4th Largest Cotton Producing country in the world.
- √ 8th Largest Wheat Producing country in the world.
- ✓ Second Largest Salt Mines in the World (Khewra Mines).
- ✓ World's Largest Deep Sea Port Gwadar.
- ✓ First Muslim and 6th Nuclear Power country in the World.
- √ 5th Largest Standing Armed Force in the World.
- ✓ Karachi 2nd Largest city in the world.
- ✓ Hinged National Park of Baluchistan.
- ✓ Haleji Lake: Asia's largest Bird Sanctuary
- One of the world's largest youth bulges, with 35 per cent of the population aged 15 or under (UNICEF).
- √ 60.4% of population aged between 15 and 64 years
- ✓ Among Top five Earning Freelancer Countries
- ✓ 40 Million Students.
- ✓ Elite Group of Countries that Manufactures Fighter Jets, Missiles & Advanced Weaponry.
- ✓ World's highest Polo Ground at Shandur, Northern Pakistan
- ✓ Highest Tele Density in South Asia, 114 Million mobile users.
- ✓ Largest WiMax Network in the World. (34 million internet users)
- Highest Paved Road (Karakoram Highway).
- The Grand Tango features the World's greatest nearly vertical Cliff.
- "Rohri to Quetta" This track passes through 20 tunnels & over 368 bridges. It's the longest Railway gradient of world & most scenic Railway ride of Asia.

Pakistan - on a Higher Growth Trajectory

- Economic Revival
- Improve Law & Order
- LSM growth based on Electronic Engineers (Auto & Textile, Cement, Food Beverages)
- Construction and Housing Market picking up
- Banking & Services Sector Profitable & Growing
- Belter energy supply situation
- China Pakistan Economic Corridor (CPEC) work in progress
- Increased Capacity Utilization
- Rapid Telecom / ICT Comparison
- Increasing Incomes













Investment Opportunities

Investment policy

Guiding Principles of Investment policy introduced by the Government of Pakistan in 2013 are as under:

- a) Reducing the cost of doing business in Pakistan,
- b) Reducing the processes of doing business,
- c) Ease of doing business with creation of industrial clusters and Special Economic Zones,
- d) Linkages of trade, industrial and monetary policies for greater Convergence

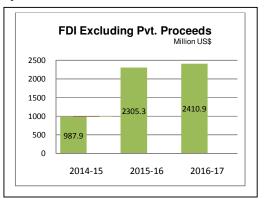
Highlights of Investment Policy

- Equal treatment to local & foreign investors,
- All economic sectors open to FDI except a few specified industries like arms & ammunition, explosives, radioactive substances, security printing, currency & mint etc.,
- Foreign equity up to 100% is allowed without any minimum requirement of investment,
- Remittances of royalty, technical and franchise fee, dividends, capital and profits are allowed,
- Foreign investment is fully protected by following Acts:
 - Foreign Private Investment [Promotion & Protection] Act. 1976.
 - o Protection of Economic Reforms Act, 1992.
- Foreign investors are allowed to exchange the local currency into any other freely convertible currency and also access to domestic borrowing.

Investment Climate

Pakistan is a rapidly growing emerging market. A large trainable workforce coupled with favorable demographics and rising domestic consumption, provides a wide range of compelling infrastructure and corporate opportunities in Pakistan.

Net Foreign Direct Investment ((FDI) into Pakistan \$ 2410.9 million in FY 2016-17 which was \$ 2305.3 million in FY 2015-16. The government has envisioned an average growth of 4.58%



Source: www.boi.gov.pk



Industrial Estates

National Industrial Parks Development & Management Company (NIP) and Punjab Industrial Estate Development & Management Company (PIEDMC) are the Industrial Estate Development Companies of GOP. Both have been incorporated under section 42 of the Companies Ordinance 1984.

National Industrial Parks Development & Management Company (NIP)

NIP has been established as a special initiative of Ministry of Industries & Production, Government of Pakistan. NIP is a public- private partnership company established to develop focused industrial growth in Pakistan by developing world-class industrial parks all over the country. Industrial parks developed so far are as under:

No	Industrial Parks	Details
1	Korangi Creek Industrial Park, Sector 38, Korangi Industrial Area, Karachi, Sindh	KCIP 250 acres: High Density Zone (G+19 allowed) from 0.5 acre
	Low Density Zone (Light eng, food processing consumer	Low Density Zone (G+4 allowed) 0.5 to 1 acre
	goods, pharmaceutical products etc.)	,
	High Density Zone(Commericial and business centers, information Technology, Germs & Jewelry.	
2	Bin Qasim Industrial Park, Located on	Bin Qasim Industrial Parks 930 acres:
	Main National Highway (Adjacent to Arabian	Plot size is 0.5 Acres & above
	Sea Country Club) Bin Qasim Town, Karachi (Light engg, Auto & Allied, Foundry & Fabrication etc)	
3	Rachna Industrial Park, Lahore-Sheikhupura Road	Rachna Industrial Park (approx. 178 acres)
	(Auto Parts, Leather Products, Food Processing etc)	Industrial plot @ Rs.12 millions per acre.
4	Khairpur Special Economic Zone, Khairpur District. (Agro	Khairpur SEZ (140 Acres) Plot Size 0.25 – 4 acres.
	Food Processing, Furniture, Chip Board etc.)	M 11 0'' B' 1 (405) W 1 ' B
5	Marble City Risalpur dimensional stone quarry clusters for Marble & Granite	Marble City Risalpur (185 acres) Work in Progress
6	Gems & Jewelry Manufacturing Centers	Workshop Unit (400 sq.ft) with purpose building with
	,	captive power plant and other facilities

NIP has also planned to establish number of Industrial Parks in major cities including Gujranwala, Gujrat, Sialkot, Islamabad, Hyderabad, Quetta and Peshawar.

Export Processing Zones

These are Specialized Industrial bonded estates where special facilities and incentives are provided to produce goods under one window operation, mainly for exports abroad. The Export Processing Zones Authority (EPZA) was established in Pakistan through Ordinance IV of 1980 with the mandate to plan, develop and operate Export Processing Zones in Pakistan. Various industrial estates, export processing zones and special economic zones establishment so far are indicated on the Map.



Export Processing Zones (Rates of Industrial/Commercial Land)

Levies & Charges							
Karachi Export Processing Zone							
License Basis	Security Deposit	Annual Ground Rent					
Industrial Plots	@ US\$ 10 per sq. meter	@ US\$ 2.5 per sq. meter					
Trading/Warehouse	@ US\$ 30 per sq. meter	@ US\$ 3.50 per sq. meter					
Risalpur Export Processing Zone							
Industrial Plots	@ US\$ 6.5 per sq. meter	@ US\$ 0.50 per sq. meter					
Trading/Warehouse	@ US\$ 16 per sq. meter	@ US\$ 1.25 per sq. meter					
Sialkot Export Processing Zone							
Ownership Basis @ US\$ 5.21 per sq. meter No AGR							
Gujranwala Export Processing Zo	one						
Ownership Basis	@ US\$ 12.71 per sq. meter	No AGR					

Source: Export Processing Zones Authority.

Automotive Development Policy (ADP) 2016-21

The Automotive Development Policy (ADP) 2016-21 was approved by the Government on March 18, 2016 and is effective from 1st July, 2016. The draft of the policy was formulated by EDB after extensive consultation with the stakeholders. Under the new policy following policy measures were approved:

- I. New investment measures;
- II. Five year tariff plan;
- III. Rationalisation of Import Policy;
- IV. Establishment of infrastructure for Quality, Safety, and Environmental Standards;
- V. Ensure consumer welfare, and
- VI. Establishment of Pakistan Automotive Institute.
- VII. Other Interventions

Government of Pakistan has approved Automotive Development Policy (ADP) 2016-21 to attract investment in the country and for enhancing production of automobile products including the Cars/LCVs and HCVs by providing various incentives to the sector.

Category-A: Greenfield Investment: The installation of new and independent automotive assembly and manufacturing facilities by an investor for the production of vehicles of a make not already being assembled / manufactured in Pakistan.

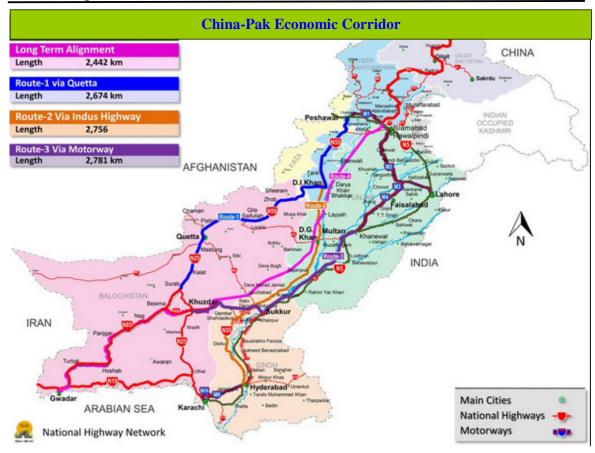
Category-A: Investment Incentives

- a) Duty-free import of plant and machinery for setting up the assembly and/or manufacturing facility on a one-time basis;
- b) Import of 100 vehicles of the same variant in CBU form at 50 percent of the prevailing duty for test marketing after ground breaking of the project;
- c) Concessional rate of customs duty @ 10 percent on non- localized parts and @ 25 percent on localized parts for a period of five years for the manufacturing of Cars and LCVs;
- d) Import of all parts (both localized and non-localized) at prevailing customs duty applicable to non-localized parts for manufacturing of trucks, buses and prime movers for a period of three years, and

Category-B: Brownfield Investment: Revival of an existing assembly and/or manufacturing facilities, that is non-operational or closed on or before July 01, 2013 and the make is not in production in Pakistan since that date and that the revival is undertaken either independently by original owners or new investors or under joint venture agreement with foreign principal or by foreign principal independently through purchase of plant.

Category-B: Investment Incentives

- a) Import of non-localized parts at 10 percent rate of customs duty and localized parts at 25 percent duty for a period of three years for the manufacturing of Cars and LCVs, and
- b) Import of all parts (both localized and non-localized) at prevailing customs duty applicable to non-localized parts for manufacturing of trucks, buses and prime movers for a period of three years



Establishment of Special Economic Zones alongside China-Pakistan Economic Corridor

As strategic partners Governments of Pakistan and China have initiated to develop around 2,700KM long China-Pak Economic Corridor from Khunjrab to Gwadar. This corridor will provide a link to deliver goods to the International markets through the Gwadar Port. Special Economic Zones are being established alongside the corridor and each economic zone will target specific products and services, based on the availability of local raw material, workforce and other such factors.

Opportunities for Investment in Gwadar

Gwadar Port is being developed into a full fledged regional hub and a trans-shipment port in the future. Government of Pakistan has declared 'Gwadar' as a Duty Free Port & a Free Economic Zone. Gwadar is the third Deep Sea Port of Pakistan which has a special significance with reference to trade links with Central Asian Countries, Persian Gulf, East Africa, United Arab Emirates & North Western India. Gwadar will soon turn into a trade hub which will be comparable with Singapore, Hong Kong & Dubai.



Rates of Capital Allowance







Capital allowances are given on qualifying capital expenditure. Depreciation rates shall be as under:

		%age of the written down					
		value					
INITIAL	ALLOWANCE						
Rate	Rate of First year allowance under section 23-A & section 23-B shall be:						
BUILDI	NGS CONTRACTOR OF THE PROPERTY						
- 1	Building (not otherwise specified).	5 (General					
	Francisco de la Companya de la Compa	rate)					
II	Factory, workshop, cinema, hotel, hospital. Residential quarters for labour.	10					
FURNI		10					
		10					
IV	Furniture (including fittings).	10					
MACHI	NERY AND PLANT						
V	Machinery and plant (not otherwise specified).	10 (General					
		rate)					
VI	Computer hardware, including printer, monitor and allied items.	30					
VII	Technical or professional books.	20					
VIII	Ships.						
(i)	New.	5					
(ii)	Second hand. Age at time of purchase:						
	(a) Not more than ten years	10					
	(b) Ten or more years.	20					
IX	Motor vehicles (all types)	20					
X	Aircraft, aero-engines and aerial photographic apparatus.	30					
XI	Below ground installations in mineral oil concerns the income of which is liable	100					
\/\	to be computed in accordance with the rules in Part I of the Fifth Schedule.						
XII	Below ground installations, including but not limited to the cost of drilling,	100					
	casing, cementing, logging and testing of wells, in offshore mineral oil concerns the income of which is liable to be computed in accordance with the						
	rules in Part I of the Fifth Schedule.						
XIII	Offshore platforms and production installation in mineral oil concerns the	20					
	income of which is liable to be computed in accordance with the rules in Part I						
	of the Fifth Schedule.						

Source: Federal Board of Revenue

Rental Rates for Prime Office Space

The following ranges of rates are approximate rentals per month in some major cities of Pakistan.

City	Per Sq.	Ft.(Rs.)	Per Sq. Ft. US \$	
	From	To		
Islamabad	80	300	0.73	2.72
Lahore	60	200	0.55	1.82
Karachi	80	200	0.73	1.82
Karachi (Finance & Trade Centre)	150	250	1.36	2.27
Peshawar	60	150	0.55	1.36
Quetta	60	150	0.55	1.36

Source: Market Survey (1 US \$ = 110.40 = Pak Rupees)

Human Resource







Conditions of Employment	
Minimum wage :	Rs 15,000 p.m. (US \$ 135.87)
Normal work hours	8 – 9 hours daily
	Per Annum
Paid holidays (Gazetted)	15 days
Paid Annual Leave for Govt. Employees	48 days
Paid Casual Leave for Private Employees	20 – 30 days
Paid maternity leave (max.)	90 days
T aid maternity leave (max.)	Jo days
Provident Fund (Per Employee per month)	
Employer	10%
Employee	10%
Workers Welfare Fund (WWF)	
Death Grant	Rs. 500,000/-
Marriage Grant	Rs. 100,000/-
	110. 100,000/
Employees old-age benefits	
Employer's Contribution Per month	Rs. 710/-
Employee's Contribution Per month	Rs. 130/-
Kind of Benefits / Pension	Avg. monthly wages X No. of years of insurable
Pension Formula	Employment / 50
Pension Rate	Minimum Rs. 5,250/- Maximum As Per Formula

Source: Employees Old Age Benefits Institution/WWF (www.eobi.gov.pk)

Salaries / Wages						
(Management / Executives)	<u>R</u>	upe	<u>es</u>	US \$		
Managing Director	400,000	l -	1,000,000	3623.19 -	9057.98	
General Manager	200,000	-	500,000	1811.60 -	4528.99	
Deputy General Manager	150,000	-	250,000	1358.70 -	2264.50	
Manager	100,000	-	200,000	905.80 -	1811.60	
Deputy Manager	75,000	-	150,000	679.35 -	1358.70	
System Analyst	75,000	-	150,000	679.35 -	1358.70	
Programmer	75,000	-	150,000	679.35 -	1358.70	
(Non Executives)						
Foreman	40,000	-	70,000	362.32 -	634.06	
Supervisor	30,000	-	50,000	271.74 -	452.90	
Electronic Data Processing Supervisor	30,000	-	50,000	271.74 -	452.90	
Boiler man	20,000	-	30,000	181.16 -	271.74	
Electrician	20,000	-	30,000	181.16 -	271.74	
Clerk/Typist	20,000	-	30,000	181.16 -	271.74	
Data Entry Operator	20,000	-	30,000	181.16 -	271.74	
Security Guard	15,000	-	25,000	135.87 -	226.45	
Driver	15,000	-	25,000	135.87 -	226.45	
Un-skilled worker	15,000	-	18,000	135.87 -	163.05	





OUR LINE OF PRODUCTS

Aircraft Bomb Bodies (Practice / General-Purpose & Anti- Personnel) | Arming accessories | Conical Fin Assemblies | Weapon System & Armaments | Troops Training Systems | Sub Caliber Devices | 12 Bore Pump Action / Single Barrel / Double Barrel Shotguns | 37 / 38mm Tear Gas Guns | 40mm Automatic Grenade Launchers | 40mm Short Range Grenade Launchers & Pistol Pyrotechnic.

THE MAKERS OF WORLD FAMOUS "SHOOTER"SHOTGUNS

12 BORE PUMP ACTION

- An Ideal Weapon For Security & Hunting
- ▶ Chosen by Professionals
- ▶ Exported to USA & Friendly COUNTRIES
- Perfect match with the Wah Industries Ltd.
 Shaheen Cartridges.



ELECTRICITY TARIFF







SCHEDULE OF ELECTRICITY TARIFF

SRO	NO.985 (I) / 2014 GENERAL SUPPLY TA		JUNE	10,						
Sr. No	. Tariff Category/Par	Tariff Category/Particulars Fixed Charges Rs/KW/M Variable Charges (Rs/KWh)		arges (Rs/KWh)	TR Surcharge VAIABLE CHARGES Rs/kWh					
a)	For Sanctioned Load up to 5 I	KW		-					-	-
I	Up to 50 Units			-		-		2.00	-	-
	For Consumption exceeding 5	0 Units							-	-
Ш				-		-		5.79	-	-
III						-		8.11	-	-
IV	201 – 300 Units			-		-		10.20	-	-
٧	301 – 700 Units			-		-		13.00	-	-
VI	Above 700 Units			-		-		15.00	-	-
b)	For Sanctioned load exceeding	ıg 5 KW		-		-		2.00		
						Peak		Off-Peak	Peak	Off-Peak
	Time of Use			-		15.00		9.25	3.00	3.25
As per	the Authority's decision residenti	al consun	ners will b	oe give	en the bene	efits of o	nly one	previous slab.	J.	
Under	tariff A-1, there shall be minimum	monthly	custome	r charc	ge at the fo	llowing	rates e	ven if no energy	is consumed.	
(a)	Single Phase Connection:			75						
b) For Sanctioned load exceeding 5 KW			150							
A-2 (GENERAL SUPPLY TA	RIFF -	- COM	IME	RCIAL					
a) F	or Sanctioned load up to 5 KW		-		-			15.00	-	3.00
b) F	or Sanctioned load 5 KW and about	ove	400		- 12.00 Peak Off-Peak		12.00		-	
c) T	ime of Use							Off-Peak	Peak	Off-Peak
			400		15.00 9.25		9.25	3.00 3.25		
Under	tariff A-2, there shall be minimum	monthly	charges	at the	following ra	ates eve	n if no	energy is consur	ned	
(a)	Single Phase Connection:	175		-	-			-	-	
(b)	Three Phase Connection:	350		-	-			-	-	
(B1)	Up to 25 KW (at 400/230 Volts)	-		-	-		12.00		-	2.50
B2(a)	Exceeding 25-500 KW (at 400 Volts)	400		-	-		11.50		-	2.50
	Time of Use			F	Peak		Off-Pe	ak	Peak	Off-Peak
B1(b)	Upto 25 KW	-		1	15.00		9.25		3.00	3.25
B2(b)	25-500 KW (at 400 Volts)	400		1	15.00		9.05		3.00	3.24
B3 For All Loads up to 5000 KW (at 11.33 KV) 380			1	15.00		8.85		3.00	3.35	
B4	For All Loads (at 66, 132 KV & above)	360		1	15.00		8.75		3.00	3.35
For B1	consumers there shall be a fixed	l minimun	n charge	of Rs.	350 per m	onth.				
For B2	consumers there shall be a fixed	l minimun	n charge	of Rs.	2,000 per	month.				
For B3	consumers there shall be a fixed	l minimun	n charge	of Rs.	50,000 pe	r month.				
For B4	consumers there shall be a fix	ced minir	num cha	rge of	f Rs. 500,0	00 per i	month.			

	101 =	DOINE CHE		D F::-		105	N 11 1 7	D)/ 1 =		DIE				
		POINT SUPF S NOT FALL								RIBU	ITIO	N LICEN	SEI	E AND MIXED LOAD
C-1	For su	oply at 400/230	Volts											
a)	Sanction	oned load less th	nan 5 KW	-			-		12.5	0	-			2.50
b)		oned load above	5 KW &	400			-		12.0	0	-			2.50
C-2(a)		pply at 11,33 KV ng 5000 KW	up to and	380			-		11.8	0	-			2.50
C-3(a)	For su sanctio	pply at 66 KV & a	above and 5000 KW	360			-		11.7	0	-			2.50
	Time o	f Use (Optional)					Peak		Off-F	Peak	F	Peak		Off-Peak
C-1(c)		oply at 400/230 ' 5 KW & up to 50		400			15.00		9.25		3	3.00		3.25
C-2(b)		oply at 11,33 KV ng 5000 KW	up to and	380			15.00		9.05		3	3.00		3.25
C-3(b)		opply at 66 KV & a					15.00		8.85		3	3.00		3.35
D – AC	RICUI	TURE TAR	IFF											
D-1(a)	SCAR	P less than 5 KW	V	-		-	12.00)			-			
D-2	Agricu	tural Tube Wells	3	200.00		-	11.50)			-			
						Peak	Off-P	eak			Pe	eak		Off-Peak
D-1(b)	SCAR	P 5 kW & above		200.00		15.00	8.85				-	-		-
D-1(b)	Agricu	tural 5 KW & ab	ove	-		15.00	8.85				-			-
Under th	is tariff, t	nere shall be mir	nimum mo	nthly ch	arges	s of Rs.2000)/- per c	onsumer	per n	nonth,	even	if no energy	is co	onsumed.
Note:- Th	he consu	mers having san	ctioned lo	ad less	than	5 kW can or	pt for To	OU meter	ing.					
E-TE	MPOR	ARY SUPPL	Y TAR	IFFS										
E-1(i)	Res	idential Supply	-			-		15.0	0	-		3	.00	
E-1(ii)	Con	nmercial Supply	-			-		15.0	00 - 3.00		.00			
E-2	Indu	strial Supply	-			-		12.0	12.00 -			2.50		
		s of E-1(i & ii) ab even if no energ			bill o	of the consu	mers sh	nall be Rs	.50/-	per day	/ sub	ject to a mir	imur	m of Rs.500/- for the entire
F-SE	ASON	AL INDUSTE	RIAL SI	JPPLY	TA	RIFF								
125% OF	F RELEV	ANT INDUSTRIA	AL TARIF	F										
Note:-														be exercised at the time of a at least one year.
G – PL	JBLIC	LIGHTING												
G		Street Lighting	_			1-		14.0	0	-				1.00
		ere shall be a mir	nimum mo	onthly ch	arae	of Rs.500/-	per mo			amp ca	apaci	ty installed		JI 2 2
		ITIAL COLO										· · · · · · · · · · · · · · · · · · ·		
		Residential												
Colonies H attached to industrial premises					14.00		-	- 1.0		00				
K-SP	PECIAL	CONTRAC	TS											
1		Azad Jammu & Kashmir (AJK)	360		-		11	.24				-		0.98
					Pe	ak	0	ff-Peak				Peak		Off-Peak
		Time of Use	360		15.	.00	8.	85				3.00		3.35
2	F	Rawat Lab	-		1-		14	1.00				-		1.00

Source: http://www.lesco.gov.pk/CustomerServices







Water & Sewerage Rates
In Pakistan, different Municipal Corporations are responsible for the development, operation and maintenance of water supplies and sewerage services.

Water rates CDA Islama Water Billing Rates for 0		Domestic Water Rates		
For Construction purpose	Rs. 6.00 per ft	Metered Supply: 20	000-2001	
For Private Residences:		@ Rs.5/- per sq. ft of total covered	area of the building.	
Less than 250 Sq. Yds 251 to 499 Sq. Yds 500 to 999 Sq. Yds 1000 to 1199 Sq. Yds 1200 to 1499 Sq. Yds 1500 to 1999 Sq. Yds 2000 and above Sq. Yds Model Village	Rs. 96/- Rs. 3164/- Rs. 114/- Rs. 6328/- Rs. 140/- Rs. 12654/- Rs. 188/- Rs. 15818/- Rs. 254/- Rs. 18982/- Rs. 316/- Rs. 22146/- Rs. 378/- Rs. 31636/- Rs. 96/- Rs. 6328/-	Consumption Slab: Rates Up to 5000 Gallons Rs. 1 5001-20,000 Gallons Rs. 1 20,000 Gallons and above Rs. 1	0.00	
Water Charges for Gove Institutions/Hospitals	ernment Buildings/Offices			
Metered Supply	2000-2001	Up to 5000 Gallons 5001 to 20,000 Gallons	Rs. 12.00 Rs. 14.00	
Consumption Slab:	Rates per 1000 Gallons	20,000 Gallons and above	Rs. 16.00	
Source: http://www.cda.gov.	<u>pk</u>			

LAHORE

Water and Sewerage rates in Lahore

Consumentian Clab	(Per 1000	Sewer/Drain (Per 1000 GPM)
upto 5000 Gallons	Rs.19.53	13.67
5001 to 20000 Gallons	Rs.34.89	24.42
20001 and above	Rs.50.48	35.34

PRE-CALCULATED BI-MONTHLY METERED BILLS(COMMERCIAL)

Sr.No	Monthly Average Consumption	Total 2 months Consumption	Formula	2 monthly bill Commercial
1	5000 Gallons	10,000 Gallons		362.00
2	6000 Gallons	12,000 Gallons	362+119	481.00
3	7000 Gallons	14,000 Gallons	362+237	599.00
4	8000 Gallons	16,000 Gallons	362+356	718.00
5	9000 Gallons	18,000 Gallons	362+474	836.00
6	10000 Gallons	20,000 Gallons	362+593	955.00
7	11000 Gallons	22,000 Gallons	362+712	1,074.00
8	12000 Gallons	24,000 Gallons	362+830	1,192.00
9	13000 Gallons	26,000 Gallons	362+949	1,311.00

10	14000 Gallons	28,000 Gallons	362+1068	1,430.00
11	15000 Gallons	30,000 Gallons	362+1186	1,548.00
12	16000 Gallons	32,000 Gallons	362+1186+172	1,720.00
13	17000 Gallons	34,000 Gallons	362+1186+343	1,891.00
14	18000 Gallons	36,000 Gallons	362+1186+515	2,063.00
15	19000 Gallons	38,000 Gallons	362+1186+687	2,235.00
16	20000 Gallons	40,000 Gallons	362+1186+858	2,406.00

Source: www.lda.gop.pk/files/lda wasadoc.doc

Industrial Wastage / Treatment

Environmental Protection Agency (EPA) under the Ministry of Climate Change is responsible for monitoring the pollution of industries. Similarly each province has established provincial Environmental Protection Agencies to monitor the environmental pollution in the respective province.

Wastage treatment

The wastage treatment is done by the Municipal Corporations and by the industrial establishments.

Gas & Fuel Costs







Natural Gas

Usage of Gas in Hm3 Per Month	Rupees/MMBTU)	(US\$/MMBTU)
Úpto 100 M3	110.00	1.00
Upto 300 M3	220.00	2.00
Over 300 & above	700.00	6.34
Commercial	700.00	6.34
General Industry	600.00	5.44
Compressed Natural Gas (CNG) Stations	700.00	6.34
Cement Industry	750.00	6.80
Source: Oil & Gas Regulatory Authority		

LPG / CNG (Average Per Kg)

	<u>Rupees</u>	<u>US \$</u>
LPG	112.00	1.02
CNG	75.82	0.69

Source: Market Price

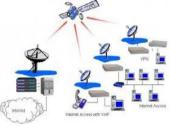
Petrol / Diesel / Fuel Oil

	Rs. / Litre	US \$/Ltr.
Premier Petrol	84.51	0.77
Hi-Octane Blending Compound (HOBC)	73.35	0.67
High Speed Diesel	95.83	0.87
Light Speed Diesel	64.30	0.59
Kerosene Oil	70.26	0.64

Source: Pakistan State Oil

Telecommunication







PTCL Telecommunication Rates

Landline to Landline/Vfone	Rs. 1.20/minute
Landline to Mobile	Rs. 2.5/minute
Landline to Other Networks (WLLs etc)	Rs. 2/minute

Broadband Packages

Volume	MRC	Validity	Billing Mode	CharJi EV	0
10 GB 1Mbps 20 GB 2 Mbps	Rs. 625/- pm Rs. 775/- pm	30 Days	Prepaid/Postpaid	3G EVO Wingle 9.3	Rs. 2,000
2 Mbps with Unlimited Bandwidth	Rs.1575/- pm			CharJi EVO Cloud Device	Rs.2,500

Lagataar Offer brings you the best all-in-one convenient bundle.

Bundles				
Freedom Plus Package	Smart TV	DSL 4Mbps Starter Pkg.		
 Package chg: Rs. 999/- per month Smart TV Package charges: Rs.499/- per month Unlimited On-Net Calls (PTCL -PTCL) Unlimited Calls PTCL to Ufone 500 minutes to other mobile network 100 International Minutes (Only Selected Countries) 	100+ live TV channels Time shift TV (TSTV) TV on demand Video on demand Electronic Program guide	4Mbps Starter Package @ Rs. 999 with 40GB downloads Free WiFi with every new connection	2250/- pm	

Source: http://ptcl.com.pk/

Ocean Freight Rates







Ocean freight rates applicable for general cargo from Karachi Port to some of the major ports are as under:

	20 Ft Container	40 Ft Container
From Karachi Port to:	US\$	US\$
Thames Port (UK)	1,500	2,900
Hamburg (Germany)	1,500	2,900
Rotterdam (Netherland)	1,500	2,900
New York (USA)	2,600	5,100
HongKong	1,100	2,200
Kaohsiung (Taiwan)	1,100	2,200
Busan (Korea)	1,100	2,200
Osaka / Yokohama / Nagoya, Japan	1,100	2,200

Source: http://www.findpk.com

Courier Service Rates

(Rates Inland Letters)

Service Ty	/pe				Rates(Rs.)
<u>Letters</u>					
Up to	20 g				8
Above	20 g	Up to	50 g		15
Above	50 g	Up to	100 g		20
Above	100 g	Up to	250 g		30
Above	250 g	Up to	500 g		40
Above	500 g	Up to	1000 g		60
Above	1000 g	Up to	1500 g		80
Above	1500 g	Up to	2000 g		100
Registratio	n fee for a single	article (Gene	ral users)		20
Registration fee for Newspapers, Journals, Magazines and Bulk users registered with the Post Office					20
Acknowledgment due on domestic registered article					5
Certificate	of Posting (for ev	ery three artic	cles or for any le	ess number)	5

Rates Foreign Letters
For All Countries other than India, Indonesia and Bangladesh (Weight table mentioned below is in GRAMS).

Category	Letters	Printed Matters (i)	Printed Matters (ii)	Small Packets	Post Cards
For weight not exceeding 20g	45.00	30.00	15.00	-	
Above 20g but not exceeding 50g	70.00	60.00	20.00	-	
Above 50g not exceeding 100g	110.00	75.00	40.00	90.00	
Above 100g not exceeding 250g	250.00	165.00	80.00	175.00	
Above 250g not exceeding 500g	470.00	300.00	145.00	315.00	65.00
Above 500g not exceeding 1000g	830.00	560.00	280.00	540.00	
Above 1000g not exceeding 2000g	1450.00	940.00	470.00	795.00	
For every additional 1000g or fraction thereof up to 5000g.	870.00	430.00	215.00	600.00	

Source: http://www.pakpost.gov.pk/

Air Cargo Rates (Local)

7 til Ourgo	(Local)	
Zone	Zone Cities	Per KG
Zone (A)	Islamabad, Rawalpindi, Lahore, Peshawar, Taxila Hattar, Attock	27
Zone (B)	Karachi, Hyderabad, Rahimyar Khan, Khanpur, Sheikhupura, Multan, Faisalabad, Sialkot	32
Zone (C)	Quetta, Mirpurkhas, Bannu, Muzaffarabad, Chishtian, Jalalpur Jhatta, Mingora Swat, Charsada, Thatta/Dadoo, Khanewal Pakpattan Sharif, Manshera	42
Zone (D)	Liaqatabad, Gaddu, Raajpur, Ratto Dero, Shahdadkot, Sangla Hill, Tank, Deparpur, Tarbela, Balakot, Sakardu	65

International

Zone Countries	UPTO	UPTO	UPTO	UPTO	EXTRA
	1 KG	2 KG	5 KG	10 KG	Per KG
1. UAE	5130	10700	15150	21100	810
Afghanistan,Bahrain,Turkey,Oman,Qatar,Saudia Arabia, Sri Lanka, Kyrgyzstan	5425	10850	16050	24000	810
3. United Kingdom	6380	11900	17200	23300	1265
4. Austria, Denmark,France, Germany, Norway, The Netherlands	6650	12260	17750	26150	1300

5.Australia,Azerbaijan,China,Egypt,HongKong,Indonesia, Japan, ordan,Malaysia,NewZealand,Russia,Singapore	6700	13000	18400	26400	1300
6. United States	7400	13600	20150	30400	1650
7. Argentina,Brazil,Chad,Dr,Congo,Croatia,Libya, Mauritania,Morooco,Panama,Sourth Africa, Tanzania	10100	17300	24300	41200	2110

Notes:- All Rates are in PKR Rupees

Source: - Dolphin Shipper (Private) Limited

Living in Pakistan

Rented Residential Accommodation







In major cities of Pakistan i.e. Karachi, Lahore, Islamabad, Peshawar and Quetta, the rental rates ranges between:

<u>Bungalows</u>	Per Month Cl	harges
	Rupees	US \$
Bungalow (2, 3 bed rooms)	60,000 - 100,000	543.48 - 905.80
Bungalow (4, 5 bed rooms)	100,000 - 300,000	905.80 - 2717.40
Semi-detached	40,000 - 80,000	362.32 - 724.64

Apartments (Unfurnished)	Per Month Charges			
	Rupees US \$			
One bed room	20,000 - 40,000	181.16 - 362.32		
Two bed room	35,000 - 80,000	317.03 - 724.64		
Three bed room	50,000 - 150,000	452.90 - 1358.70		

Source: Market Survey / Property Consultants

Non-dutiable Goods

The following items can be brought to Pakistan duty free under personal baggage scheme:

- 1. One Mobile Phone
- 2. One Tape Recorder / Cassette Player, CD player
- 3. Personal Jewelry in reasonable quantity.
- 4. One Personal Computers or one Laptop Computer along with Printer, Monitor, Keyboard, Mouse and cables etc.
- 5. Any other gifts worth 211.66 US \$ (Rupees 22,275.09/-).

Hotel Rates







	←	Rupees per day —				—
Cities	3-St	<u>ar</u>	4.	-Star	<u>5-</u>	Star Star
<u>Islamabad</u>	Rupees	US\$	Rupees	<u>US\$</u>	Rupees	US\$
Single bed	10,000	90.58	17,000	153.99	22,000	199.28
Double bed	12,500	113.23	22,000	199.28	24,000	217.40
Lahore						
Single bed	9,000	81.53	10,000	90.58	21,698	196.54
Double bed	10,000	90.58	14,500	131.34	24,336	220.44
<u>Karachi</u>						
Single bed	10,000	90.58	11,000	99.64	24,000	217.40
Double bed	12,500	113.23	14,500	131.34	24,000	217.40

_(1 US \$ = 110.40 = Pak Rupees)

Club Membership







ISLAMABAD

	Registrati	on Fee	Mont	hly Fee
Islamabad Club	Rs.	US \$	Rs.	US \$
Service	300,000	2717.40	2,500	20.84
Non-Service	1,500,000	13586.96	3,500	29.90

LAHORE

Details of Membership Fee for Lahore Gymkhana applicable at present are as under:

Lahore Gymkhana	Regis. /Membe	ership Fee	Month	lly Fee	
	Rs.	US \$	Rs.	US \$	
Government Servants	1,75,000	1585.15	1500	13.59	
Retired Government Servants	1,75,000	1585.15	1500	13.59	
Non-Government Servants	13,00,000	11775.37	1500	13.59	
Corporate Membership	25,00,000	22644.93	1500	13.59	
(Membership is valid for 15 years) For Foreigners/Pakistani origin having dual nationality US \$8000/-					

KARACHI

(Membership is valid for 3 years)	Registration Fee			Monthly Fee
Gymkhana	Rs.	US \$	Rs.	US\$
Service	40,000	362.32	1,500	13.59
Exchange	2,000,000	18115.95	1,700	15.40

<u>Fees Structure of Education Institutions</u> <u>English Medium Schools</u>

Description	Rupees	US \$
One time charges at the time of Admission	40,000 - 80,000	362.32 - 724.64
Monthly Fee		
Upto Class-8	5,000 - 20,000	45.29 - 181.16
O-Level	10,000 - 30,000	90.58 - 271.74
A-Level	20,000 - 40,000	181.16 - 362.32

Universities

Description	Rupees	US \$
Graduate/Master Level	80,000 - 100,000	724.64 - 905.80

Health Care

Consultation fees charged by Physicians, Pediatricians and Psychiatrists	Rupees	US \$
Simple	1,000 - 1,500	9.06 - 13.59
Specialists	1,500 - 2,000	13.59 - 18.12
Complex	2,000 - 3,000	18.12 - 27.18

	←Rates	s per day
Private Hospital Charges	Rupees	US \$
General Ward	1,000 - 4,000	9.06 - 36.24
Officers Ward	4,000 - 12,000	36.24 - 108.70
Special Ward with A/C	12,000 - 18,000	108.70 - 163.05

Source: Market Survey

Public Transport







18	<u>IXI</u>	Fa	<u>re</u>	<u>s</u>		
NΛ	inir	2011	m	٥h	ore	300

Minimum charges upto 2 k.m. For every subsequent k.m.

Bus Fares

Minimum (1 - 2 k.m.)

Rs. 150 -300 (US\$ 1.36 -2.72)

Rs. 70

Rs. 20

Railway Fares

Rail fares from Rawalpindi / Islamabad to main cities.

	Air-C	onditioned Cla	ass	1 st Class	Economy	AC Lower Special
Cities	Bus. Class	AC(ST.)	AC(P)	Sleeper	Class	Seat/Berth
	Sleeper			Siechei	Olass	
Karachi	4600	3360	-	5890	1520	3360
Lahore	840	720	950	950	410	720
Peshawar	700	-	-	700	340	-
Quetta	4660	4050	-	5630	1730	4050
Multan	2330	2050	•	2900	810	1260

Source: Pakistan Railway

Domestic Air Fares

Pakistan International Airlines (PIA) is the main domestic Airline which provides travel services between big cities of Pakistan. One-way air fares from Islamabad to main cities are as under:

City	Economy Class Fare		
Oity	Rupees	US\$	
Lahore	5,814	58.67	
Karachi	9,326	84.48	
Quetta	9,590	86.87	

International Air Fare

One way international Air Fare of PIA from Karachi, Pakistan to major international cities

	Economy (Class (*)	Business Class	
<u>City</u>	Rupees	US \$	Rupees	US \$
Delhi	30,250	274.01	-	-
Dhaka	35,119	318.11	(**) 51,925	470.34
Riyadh	26,442	239.51	75,972	688.1
Beijing	52,540	475.91	128,755	1166.26
Bangkok	30,695	278.04	(**) 54,081	489.87
Toronto	88,385	800.59	204,255	1850.14
London	47,810	433.07	125,803	1139.52
Paris	51,256	464.28	104,210	943.94
Dubai	21,928	198.63	(**) 31,020	280.98

Source: Pakistan International Airline (PIA)

- (*) One Way (**) Economy Plus

Eating Out In Pakistan







Description	Per person		
Description	Rupees	US\$	
At Fast Food Restaurant	800 - 2,000	7.25 - 18.12	
At 3 / 4 Star Hotel	2,000 - 5,000	18.12 - 45.29	
At 5 Star Hotel	5,000 - 15,000	45.29 - 135.87	

Car prices of various brands in Pakistan

















<u>Car Version</u>	Ex-Factory Price
Honda Accord VTi 2.4	PKR 12,250,000
Honda City	
Honda City 1.3 i-VTEC	PKR 1,599,000
Honda City 1.3 i-VTEC Prosmatic	PKR 1,739,000
Honda City Aspire 1.5 i-VTEC Prosmatic	PKR 1,929,000
Honda Civic	
Honda Civic 1.8 i-VTEC CVT	PKR 2,399,000
Honda Civic Oriel 1.8 i-VTEC CVT	PKR 2,549,000
Honda CR-V	
Honda CR-V 2.4 Litre	PKR 8,900,000

Suzuki APV	
Suzuki APV GLX	PKR 2,418,000
Suzuki Bolan	
Suzuki Bolan Cargo Van Euro II	PKR 764,000
Suzuki Cultus	
Suzuki Cultus VXR	PKR 1,250,000
Suzuki Cultus VXL	PKR 1,391,000
Suzuki Cultus AGS	PKR 1,528,000
Suzuki Jimny	
Suzuki Jimny JLDX	PKR 2,293,000
Suzuki Mehran	
Suzuki Mehran VXR	PKR 742,000
Suzuki Mehran VXR CNG	PKR 802,000
Toyota Avanza	
Toyota Avanza 1.5 Up Spec	PKR 3,450,000
Toyota Camry	
Toyota Camry 2.4 up-specs Automatic	PKR 10,949,000
Toyota Corolla	
Toyota Corolla GLi VVTi Automatic	PKR 2,024,000
Toyota Corolla Altis 1.8 Automatic	PKR 2,264,000
Toyota Fortuner	
Toyota Fortuner 2.7 VVTi Automatic	PKR 5,399,000
Toyota Hilux	
Toyota Hilux 4x2 Standard	PKR 2,469,000
Toyota Hilux 4x4 Single cab Standard	PKR 3,549,000
Toyota Hilux Revo V Automatic 3.0	PKR 4,649,000
Toyota Prado	
Toyota Prado 4.0 VX	PKR 22,900,000
Toyota Prius Toyota Prius 1.8 S	PKR 4,830,000
Daihatsu Terios	
Daihatsu Terios 4x4	PKR 3,409,000

Brand Wise Production Data of Cars in Pakistan in 2016-17

COMPANY	NOS
HONDA	
Civic	20,369
City	16,042
TOTAL	36,411
INDUS	
Corolla	52,874
TOTAL	52,874
<u>SUZUKI</u>	
Swift	4,376
Cultus	17,797
Mehran	38,311
Wagon-R	17,516
Bolan	19,531
TOTAL	97,531
TOTAL CARS:	186,816

Total Production of Vehicles in Pakistan in 2016-17

SEGMENT	NOS
Cars	186,816
Jeeps & LCVs	27,795
Tractor	53,975
Trucks/Prime Movers	7,712
Buses	1,118
Motorcycle	2,413,229

Shopping in Pakistan







Average Rates of some of the daily use items are as under:

ITEMS	Ru	pee	S	US\$		
Shirt	1000	-	3,000	9.06	_	27.18
Trouser	1,500	-	4,500	13.59	-	40.76
Coat + Pant (Suit)	8,000	-	40,000	72.47	_	362.32
Track Suit	2,500	-	5,500	22.65	_	49.82
Dress Shoes	2,500	-	10,000	22.65	-	90.58
Jogger Shoes	2,500	-	15,000	22.65	-	135.87
Tennis Shoes	2,000	-	7,500	18.12	-	67.94
Hand Bag	3,000	-	20,000	27.18	-	181.16
Brief Case	6,000	-	15,000	54.35	-	135.87
Suit Case	5,000	-	25,000	45.29	-	226.45
Calculator	1000	-	2,000	9.06	-	18.12
 Computer i3-i7(Local) 	40,000	-	150,000	362.32	_	1358.70
DVD Player	8,000	-	20,000	72.47	-	181.16
 T.V. LCD/LED 21" to 56" 	12,000	-	150,000	108.70	-	135.87
Bed Sheet	1,500	-	5,000	13.59		45.29
Prices of Consumer Items						
Coke (disposable)	50	-	110	0.46	-	1.00
Coke (regular)	25	-	35	0.23	-	0.32
Mineral Water (1.5 liter)	45	-	100	0.41	-	0.91
Pack of 20 cigarettes (Premier)	70	-	400	0.64	-	3.63
Box of Corn Flakes	250	-	1,000	2.27	-	9.06
 Loaf of whole Meal Bread (800 gms) 	40	-	100	0.37	-	0.91
Tetra Pack Milk (1 Liter)	100	-	130	0.91	-	1.18
Bottle / tin of local Beer (500 ml)	250	-	300	2.27	-	2.72
Bottle of local Whisky / Vodka / Gin Gin / Rum etc. (500 ml)	4,000	-	7,000	36.24	-	63.41

Source: Rates taken from the open market

Visa Information

Business Visa

Entry Visa By Missions

Missions abroad are authorized to grant five years validity (Multiple) visa within 24 hours to businessmen of following 68 countries included in Business Visa List (BVL) on the production of any of the following documents. Duration of each stay is for three months.

- o Recommendation letter from CC&I of the respective country of the foreigner.
- Invitation letter from Business organization duly recommended by the concerned Trade Organization/Association in Pakistan
- Recommendatory letter by Honorary Investment Counselor of BOI/Commercial Attach posted at Missions abroad

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LIST OF BUSINESS FRIENDLY COUNTRIES (BVL)						
Argentina	Iceland	Poland	Canada	Finland	Morocco	Netherlands
Australia	Indonesia	Portugal	Chile	Latvia	Sweden	Oman
Austria	Iran	Qatar	China	Lithonia	U.A.E.	Greece
Azerbaijan	Ireland	Romania	Cyprus	Luxembourg	Ukraine	New Zealand
Bahrain	Italy	Russia	Czech Republic	Malaysia	Sri Lanka	South Korea
Belgium	Japan	Saudi Arabia	Denmark	Malta	Turkey	Vietnam
Bosnia	Jordan	Singapore	Egypt	Mauritius	Norway	France
Brazil	Kazakhistan	Slovakia Republic	Estonia	Mexico	Spain	U.S.A.
Brunei	Kuwait	Slovenia	South Africa	Hungary	U.K.	Philippine
Switzerland	Turkmenistan	Germany	Thailand	Bulgaria		

Missions abroad can grant one month validity and stay (Multiple) entry visa to the businessmen of remaining 107 countries (except Israel) subject to the production of afore-mentioned requisite documents from applicants own country or place of legal residence by Ambassador/High Commissioner/Head of Mission only based on the following criteria:

- The applicant belongs to Company of International repute.
 And / or
- o Fulfills the criteria laid down for List A country in respect of valid sponsorship from Pakistan.

Conversion of Business visa into Work visa and vice versa has been discontinued.

M- Visa on Arrival to Businessmen of 68 Countries

Visa On Arrival (VOA) for 30 days validity and stay will be given to the businessmen of following 68 countries of Business Friendly List (BVL) (mentioned at serial L, as-well) on production of any of the following documents.

- Recommendation letter from CC&I of the respective country of the foreigner.
- Invitation letter from Business organization duly recommended by the concerned Trade Organization/Association in Pakistan.
- Recommendatory letter by Honorary Investment Counselor of BOI/Commercial Attaché posted at Missions abroad.

Source: http://dgip.gov.pk

Visa Extension in Pakistan

The Regional Passport Offices at Islamabad as well as at Provincial capitals have been empowered to allow one year extension in business visa on submission of the following requisite business related documents.

- Valid Passport/Business visa.
- o Documents showing substantial Investment/Export/Import during last year.
- o Registration letter from Tourism Division (in case of hotel business).
- Other business documents (i.e. letter from Chamber of Commerce & Industry/Registrar of Company, partnership deed, article of association etc.)

Extension in visa beyond one year will be granted by the Ministry of Interior on production of the requisite business documents.

LIST OF 4/5 STAR HOTELS

ISLAMABAD/RAWALPINDI			
ISLAMABAD MARRIOTT *****	ISLAMABAD SERENA *****		
Agha Khan Road, Shalimar 5, Islamabad	Khayaban-e- Suhrawardy, Islamabad		
Tel:111 22 33 44,2826121-35	Tel: +92-111-133-133 Fax: 2871100		
Fax: 051-2825113	Email: sales.ish@serena.com.pk		
Email: marriott@isb.paknet.com.pk	Website: www.serenahotels.com		
Website: www.marriot.com			
HOLIDAY INN ISLAMABAD HOTEL****	SHALIMAR ****		
Civic Centre, Melody Chowk, Islamabad	Off:The Mall,P.O.Box 93		
Tel: 2827311-20,111273273	Rawalpindi		
Fax: 2273273,2824021	Tel:5562901-10 Fax:5566061		
Email: naveed.ijaz@islamabdhotel.com.pk	Email: shalimarpindi@hotmail.com		
Website: www.islamabadhotel.com.pk	Website: www.hotelshalimar.pk		
PEARL CONTINENTAL ****			
The Mall, Rawalpindi			
Tel: 5566011-20, 111-505-505			
Fax: 5563927,5562983			
Email: pchr@pchotels.com Website: www.pchotels.com	<u>om</u>		
<u>LAHORE</u>			
AVARI LAHORE *****	PEARL CONTINENTAL *****		
87, Shahrah-e-Quaid-e-Azam, Lahore-54000	Shahrah-e-Quaid-e-Azam, P.O.Box # 983,		
Tel: (92-42) 3-6366366	Lahore		
UAN: 111 AVARIS (111-282-747)	Tel: +92-42 3636-0210, 111-505-505		
Fax: (92-42) 3-6365367	Fax:+92-42 3636-2698		
E-mail: <u>lahore@avari.com</u> Website: <u>www.avari.com</u>	Email:pchl@pchotels.com		
HOSPITALITY INN ****	AMBASSADOR ****		
25 / 26 Egerton Road, Lahore - 54000, Pakistan.	Davis Road, Lahore		
Tel: 92-42-3631 0077	Phone: +92-42-36316820		
Fax: 92-42-3631 4515	Fax +92-42-36301868.		
Email: info@hospitalityinnlahore.com	Email: ambsales@pol.com.pk		
Website: www.hospitalityinnlahore.com			
KARACHI			
PEARL CONTINENTAL *****	AVARI TOWERS KARACHI *****		
Club Road,	Fatima Jinnah Road, P.O. Box 15503,		
PO Box# 8513, Karachi	Karachi		
Tel: +92 (21) 3568-5021 [50 lines], 111-505-505	UAN: +92-21-111-282747		
Fax: +92 (21) 3568-1835, 3568-2655	Fax: +92-21-3568 0310		
Email: pchk@pchotels.com KARACHI MARRIOTT *****	Email: towers@avari.com Website: www.avari.com		
	MOVENPICK HOTEL KARACHI *****		
9 Abdullah Haroon Road Karachi 10444	Club Road, P.O. Box 3918, Karachi		
(92-21) 35680111,35680111- 111-223334	Tel: 92-21-356333-33		
Fax:35689510 Email: gmkmh@hashoogroup.com	Fax: 92-21-35682875, 35680357 Email: hotel.karachi@movenpick.com		
Email: ginkimentashoogroup.com	Website: www.movenpick.com		
REGENT PLAZA HOTEL &	CARLTON ****		
CONVENTION CENTRE.	DC-5 Off Zulfigar Street -5, Phase-VIII,		
Main Shahrah-e-Faisal, Karachi	D.H.A. Karachi		
Tel:+92-21-3565-7000	Tel:5849172-86, UAN 111-727-272, Fax:5849170-71		
Fax:35683146, 35657000	Email: reservation@carlton.com.pk		
	Website: www.carlton.com.pk		

PESHAWAR	QUETTA
PEARL CONTINENTAL ****	QUETTA SERENA ****
Khyber Road,	Shahrah-e-Zarghoon, Quetta
P.O.Box.197, Peshawar	Tel: 2820071-84 Fax: 2820070
Tel: 92-91-111-505-505 Fax:276465, 526246	UAN: 111-133-133
Email: pchp@pchotels.com	Email: <u>quetta@serena.com.pk</u>
Website: www.pchotels.com	

LIST OF CHAMBERS OF COMMERCE & INDUSTRY (REGISTERED IN PAKISTAN)

CHAMBER OF COMMERCE & INDUSTRY, QUETTA	SIALKOT CHAMBER OF COMMERCE & INDUSTRY
Tel: 92-81-2821943	Tel: 92-52-4261881-3
Fax: 92-81-2821948	Fax: 92-52-4268835
Mobile: 92-300-9382511	Address: P.O BOX 1870 SHARAH-E-AIWAN-E-SANAT -O-TIJARAT
Address: ZARGHOON ROAD, P.O BOX 117 QUETTA	SIALKOT
Email: <u>qcciz@yahoo.com</u>	Email: sialkot@scci.com.pk
URL: www.qcci.com.pk	URL: www.scci.com.pk
LARKANA CHAMBER OF COMMERCE & INDUSTRY	RAWALPINDI CHAMBER OF COMMERCE & INDUSTRY
Tel: 0092-74-4040709/4057126	Tel: 92-51-111-722-475
Fax: 0092-74-4057136	Fax: 92-51-5111055
Mobile: 0092-300-3407775	Address:CHAMBERHOUSE,39-MAYO ROAD CIVIL LINES
Address: 21-23 J, F KENNEDY MARKET LARKANA	RAWALPINDI
Email: president@larkanachambers.com	Email: rcci@rcci.org.pk
URL: http://www.larkanachamber.com	URL: www.rcci.org.pk
KARACHI CHAMBER OF COMMERCE & INDUSTRY	THE AMERICAN BUSINESS COUNCIL OF PAKISTAN
Tel: 92-21-99218001-09	Tel: 92-21-35877351-52/35877390
Fax: 92-21-99218040	Fax: 92-21-35877391
Address: AIWAN-E-TIJARAT ROAD OFF: SHARAH-E-	Address: F-30, BLOCK 7, K.D.A. SCHEME # 5 KEHKASHAN,
LIAQUAT P.O BOX NO. 4158 KARACHI	CLIFTON KARACHI
Email: info@kcci.com.pk	Email: abcpak@cyber.net.pk
URL: www.kcci.com.pk	URL: www.abcpk.org.pk
BAHAWALPUR CHAMBER OF COMMERCE & INDUSTRY	DERA GHAZI KHAN CHAMBER OF COMMERCE & INDUSTRY
Tel: 92-62-2883192/2886283	Tel: 92-64-9260503-07
Fax: 92-62-2889283	Fax: 92-64-2462338
Mobile: 92-301-6072323	Mobile: 92-300-8631313
Address: KARACHI BY PASS NATIONAL HIGHWAY	Address: KHAKWANI HOUSE, BLOCK 34 DERA GHAZI KHAN
BAHAWALPUR	Email: info@dgkhanchamber.pk
Email: secretary.general@bcci.com.pk	URL: www.dgkhanchamber.pk
URL: www.bcci.com.pk	
THE GUJRANWALA CHAMBER OF COMMERCE AND	THE LAHORE CHAMBER OF COMMERCE & INDUSTRY
INDUSTRY	Tel: +92-42-111-222-499
Tel: 92-55-9200391-4	Fax: +92-42-36368854
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Address: AIWAN-E-TIJARAT ROAD, GUJRANWALA	LAHORE
Email: info@gcci.org.pk	Email: president@lcci.org.pk
URL: www.gcci.org.pk	LIDL:
	URL: www.lcci.com.pk
SARGODHA CHAMBER OF COMMERCE & INDUSTRY	GUJRAT CHAMBER OF COMMERCE & INDUSTRY
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Tel: 92-48-9230833-34 Fax: 92-48-9230835 Address: 80/2-A, SATELLITE TOWN SARGODHA Email: sec_scci@hotmail.com;info@scci.pk URL: http://www.scci.pk DADU CHAMBER OF COMMERCE & INDUSTRY Tel: 92-25-4610092 Fax: 92-25-4610093 Address: 1 ST FLOOR AL-QADIR TRADE CENTRE, NEW CHOWK, DADU Email: info@dccidadu.org URL: www.dccidadu.org	GUJRAT CHAMBER OF COMMERCE & INDUSTRY Tel: 92-53-3706113-14 Fax: 92-53-3706112 Address: P.O. BOX 169, G. T. ROAD GUJRAT Email: info@gtcci.org.pk. URL: www.gtcci.org.pk SUKKUR CHAMBER OF COMMERCE & INDUSTRY Tel: 92-71-5623938 Fax: 92-71-5623059 Address: SUKKUR CHAMBER HOUSE, 1ST FLOOR OPP. MEHRAN VIEW PLAZA BUNDER ROAD SUKKUR Email: scci_suk@yahoo.com URL: ww.sukkurcci.org.pk
Tel: 92-48-9230833-34 Fax: 92-48-9230835 Address: 80/2-A, SATELLITE TOWN SARGODHA Email: sec_scci@hotmail.com;info@scci.pk URL: http://www.scci.pk DADU CHAMBER OF COMMERCE & INDUSTRY Tel: 92-25-4610092 Fax: 92-25-4610093 Address: 1 ST FLOOR AL-QADIR TRADE CENTRE, NEW CHOWK, DADU Email: info@dccidadu.org URL: www.dccidadu.org THE SHEIKHUPURA CHAMBER OF COMMERCE &	GUJRAT CHAMBER OF COMMERCE & INDUSTRY Tel: 92-53-3706113-14 Fax: 92-53-3706112 Address: P.O. BOX 169, G. T. ROAD GUJRAT Email: info@gtcci.org.pk. URL: www.gtcci.org.pk SUKKUR CHAMBER OF COMMERCE & INDUSTRY Tel: 92-71-5623938 Fax: 92-71-5623059 Address: SUKKUR CHAMBER HOUSE, 1ST FLOOR OPP. MEHRAN VIEW PLAZA BUNDER ROAD SUKKUR Email: scci_suk@yahoo.com URL: ww.sukkurcci.org.pk JHELUM CHAMBER OF COMMERCE & INDUSTRY
Tel: 92-48-9230833-34 Fax: 92-48-9230835 Address: 80/2-A, SATELLITE TOWN SARGODHA Email: sec_scci@hotmail.com;info@scci.pk URL: http://www.scci.pk DADU CHAMBER OF COMMERCE & INDUSTRY Tel: 92-25-4610092 Fax: 92-25-4610093 Address: 1ST FLOOR AL-QADIR TRADE CENTRE, NEW CHOWK, DADU Email: info@dccidadu.org URL: www.dccidadu.org THE SHEIKHUPURA CHAMBER OF COMMERCE & INDUSTRY	GUJRAT CHAMBER OF COMMERCE & INDUSTRY Tel: 92-53-3706113-14 Fax: 92-53-3706112 Address: P.O. BOX 169, G. T. ROAD GUJRAT Email: info@gtcci.org.pk. URL: www.gtcci.org.pk SUKKUR CHAMBER OF COMMERCE & INDUSTRY Tel: 92-71-5623938 Fax: 92-71-5623059 Address: SUKKUR CHAMBER HOUSE, 1ST FLOOR OPP. MEHRAN VIEW PLAZA BUNDER ROAD SUKKUR Email: scci_suk@yahoo.com URL: ww.sukkurcci.org.pk JHELUM CHAMBER OF COMMERCE & INDUSTRY Tel: 92-544-9270174
Tel: 92-48-9230833-34 Fax: 92-48-9230835 Address: 80/2-A, SATELLITE TOWN SARGODHA Email: sec_scci@hotmail.com;info@scci.pk URL: http://www.scci.pk DADU CHAMBER OF COMMERCE & INDUSTRY Tel: 92-25-4610092 Fax: 92-25-4610093 Address: 1ST FLOOR AL-QADIR TRADE CENTRE, NEW CHOWK, DADU Email: info@dccidadu.org URL: www.dccidadu.org URL: www.dccidadu.org THE SHEIKHUPURA CHAMBER OF COMMERCE & INDUSTRY Tel: 92-42-37168999	GUJRAT CHAMBER OF COMMERCE & INDUSTRY Tel: 92-53-3706113-14 Fax: 92-53-3706112 Address: P.O. BOX 169, G. T. ROAD GUJRAT Email: info@gtcci.org.pk. URL: www.gtcci.org.pk SUKKUR CHAMBER OF COMMERCE & INDUSTRY Tel: 92-71-5623059 Address: SUKKUR CHAMBER HOUSE, 1ST FLOOR OPP. MEHRAN VIEW PLAZA BUNDER ROAD SUKKUR Email: scci_suk@yahoo.com URL: ww.sukkurcci.org.pk JHELUM CHAMBER OF COMMERCE & INDUSTRY Tel: 92-544-9270174 Fax: 92-544-646229
Tel: 92-48-9230833-34 Fax: 92-48-9230835 Address: 80/2-A, SATELLITE TOWN SARGODHA Email: sec_scci@hotmail.com;info@scci.pk URL: http://www.scci.pk DADU CHAMBER OF COMMERCE & INDUSTRY Tel: 92-25-4610092 Fax: 92-25-4610093 Address: 1ST FLOOR AL-QADIR TRADE CENTRE, NEW CHOWK, DADU Email: info@dccidadu.org URL: www.dccidadu.org URL: www.dccidadu.org THE SHEIKHUPURA CHAMBER OF COMMERCE & INDUSTRY Tel: 92-42-37168999 Fax: 92-423-37970667	GUJRAT CHAMBER OF COMMERCE & INDUSTRY Tel: 92-53-3706113-14 Fax: 92-53-3706112 Address: P.O. BOX 169, G. T. ROAD GUJRAT Email: info@gtcci.org.pk. URL: www.gtcci.org.pk SUKKUR CHAMBER OF COMMERCE & INDUSTRY Tel: 92-71-5623059 Address: SUKKUR CHAMBER HOUSE, 1ST FLOOR OPP. MEHRAN VIEW PLAZA BUNDER ROAD SUKKUR Email: scci_suk@yahoo.com URL: www.sukkurcci.org.pk JHELUM CHAMBER OF COMMERCE & INDUSTRY Tel: 92-544-9270174 Fax: 92-544-646229 Address: OFFICE NO.1, FIRST FLOOR, METRO TRADE CENTRE,
Tel: 92-48-9230833-34 Fax: 92-48-9230835 Address: 80/2-A, SATELLITE TOWN SARGODHA Email: sec scci@hotmail.com;info@scci.pk URL: http://www.scci.pk DADU CHAMBER OF COMMERCE & INDUSTRY Tel: 92-25-4610092 Fax: 92-25-4610093 Address: 1st FLOOR AL-QADIR TRADE CENTRE, NEW CHOWK, DADU Email: info@dccidadu.org URL: www.dccidadu.org THE SHEIKHUPURA CHAMBER OF COMMERCE & INDUSTRY Tel: 92-42-37168999 Fax: 92-423-37970667 Address: CHAMBER HOUSE, 23-KM LAHORE	GUJRAT CHAMBER OF COMMERCE & INDUSTRY Tel: 92-53-3706113-14 Fax: 92-53-3706112 Address: P.O. BOX 169, G. T. ROAD GUJRAT Email: info@gtcci.org.pk. URL: www.gtcci.org.pk SUKKUR CHAMBER OF COMMERCE & INDUSTRY Tel: 92-71-5623938 Fax: 92-71-5623059 Address: SUKKUR CHAMBER HOUSE, 1ST FLOOR OPP. MEHRAN VIEW PLAZA BUNDER ROAD SUKKUR Email: scci_suk@yahoo.com URL: ww.sukkurcci.org.pk JHELUM CHAMBER OF COMMERCE & INDUSTRY Tel: 92-544-9270174 Fax: 92-544-646229
Tel: 92-48-9230833-34 Fax: 92-48-9230835 Address: 80/2-A, SATELLITE TOWN SARGODHA Email: sec_scci@hotmail.com;info@scci.pk URL: http://www.scci.pk DADU CHAMBER OF COMMERCE & INDUSTRY Tel: 92-25-4610092 Fax: 92-25-4610093 Address: 1ST FLOOR AL-QADIR TRADE CENTRE, NEW CHOWK, DADU Email: info@dccidadu.org URL: www.dccidadu.org URL: www.dccidadu.org THE SHEIKHUPURA CHAMBER OF COMMERCE & INDUSTRY Tel: 92-42-37168999 Fax: 92-423-37970667 Address: CHAMBER HOUSE, 23-KM LAHORE Sheikhupura Road Qila Sattar Shah, SHEIKHUPURA	GUJRAT CHAMBER OF COMMERCE & INDUSTRY Tel: 92-53-3706113-14 Fax: 92-53-3706112 Address: P.O. BOX 169, G. T. ROAD GUJRAT Email: info@gtcci.org.pk. URL: www.gtcci.org.pk SUKKUR CHAMBER OF COMMERCE & INDUSTRY Tel: 92-71-5623938 Fax: 92-71-5623059 Address: SUKKUR CHAMBER HOUSE, 1ST FLOOR OPP. MEHRAN VIEW PLAZA BUNDER ROAD SUKKUR Email: scci_suk@yahoo.com URL: ww.sukkurcci.org.pk JHELUM CHAMBER OF COMMERCE & INDUSTRY Tel: 92-544-9270174 Fax: 92-544-646229 Address: OFFICE NO.1, FIRST FLOOR, METRO TRADE CENTRE, CIVIL LINES, JHELUM Email: jhelumcci@gmail.com
Tel: 92-48-9230833-34 Fax: 92-48-9230835 Address: 80/2-A, SATELLITE TOWN SARGODHA Email: sec scci@hotmail.com;info@scci.pk URL: http://www.scci.pk DADU CHAMBER OF COMMERCE & INDUSTRY Tel: 92-25-4610092 Fax: 92-25-4610093 Address: 1st FLOOR AL-QADIR TRADE CENTRE, NEW CHOWK, DADU Email: info@dccidadu.org URL: www.dccidadu.org URL: www.dccidadu.org THE SHEIKHUPURA CHAMBER OF COMMERCE & INDUSTRY Tel: 92-42-37168999 Fax: 92-423-37970667 Address: CHAMBER HOUSE, 23-KM LAHORE	GUJRAT CHAMBER OF COMMERCE & INDUSTRY Tel: 92-53-3706113-14 Fax: 92-53-3706112 Address: P.O. BOX 169, G. T. ROAD GUJRAT Email: info@gtcci.org.pk. URL: www.gtcci.org.pk SUKKUR CHAMBER OF COMMERCE & INDUSTRY Tel: 92-71-5623938 Fax: 92-71-5623059 Address: SUKKUR CHAMBER HOUSE, 1ST FLOOR OPP. MEHRAN VIEW PLAZA BUNDER ROAD SUKKUR Email: scci_suk@yahoo.com URL: ww.sukkurcci.org.pk JHELUM CHAMBER OF COMMERCE & INDUSTRY Tel: 92-544-9270174 Fax: 92-544-646229 Address: OFFICE NO.1, FIRST FLOOR, METRO TRADE CENTRE, CIVIL LINES, JHELUM

HYDERABAD CHAMBER OF COMMERCE & INDUSTRY RAHIM YAR KHAN CHAMBER OF COMMERCE & INDUSTRY Tel: 92-22-2784972-5 Tel: 92-68-5889424/9230008 Fax: 92-68-9230009 Fax: 92-22-2784977 Address: P.O. BOX #99. BUILDING # 41/488 MEZZANINE Mobile:92-300-862-6555 FLOOR, BEHIND GPO AIWAN-E-TIJARAT ROAD, SADDAR Address: SHAHBAZPUR ROAD RAHIM YAR KHAN **HYDERABAD** Email: info@hydci.com URL: www.hydci.com Email: info@rykchamber.com URL: www.rykchamber.com KHYBER PAKHTUNKHWA CHAMBER OF COMMERCE & THE FAISALABAD CHAMBER OF COMMERCE & INDUSTRY **INDUSTRY** Tel: 92-41-9230265-67 Tel: 92-91-9225413 Fax: 92-41-9230270 Fax: 92-91-9225416 Mobile: 92-300-9667847 Address: SARHAD CHAMBER HOUSE G. T. ROAD Address: FCCI COMPLEX, EAST CANAL ROAD **PESHAWAR** FAISALABAD Email: sccip.psh@gmail.com Email: info@fcci.com.pk URL: www.kpcci.org.pk URL: www.fcci.com.pk THE MULTAN CHAMBER OF COMMERCE & INDUSTRY **ISLAMABAD CHAMBER OF COMMERCE & INDUSTRY** Tel: 92-61-4543530/4517087 **Tel:** 0092-51-2261175-6 Fax: 0092-51-2252950 Fax: 92-61-4570463 Address: CHAMBER HOUSE, MAUVE AREA AIWAN-E-Address: SHAHRAH-E-AIWAN-E-TIJARAT-O-SANAT MULTAN Emal: mccimultan@gmail.com SANAT-O-TIJARAT ROAD SECTOR G-8/1 ISLAMABAD Email: icci@brain.net.pk URL: http://www.mcci.org.pk **URL:** www.icci.com.pk JHANG CHAMBER OF COMMERCE & INDUSTRY LASBELA CHAMBER OF COMMERCE & INDUSTRY Tel: 92-47-9200434-435 Tel: 92-853-363261-3 Fax: 92-47-7612371 Fax: 92-853-363264 Address: H # 947/B, BEHIND DPO HOUSE ROAD Address: LCCI OFFICE BUILDING, D-26, CIVIL LINES, JHANG City: JHANG H.I.T.E., HUB City: LASBELA Email: info@jhangchamber.com Email: info@lasbelachamber.com URL: www.jhangchamber.com URL: www.lasbelachamber.com CHAMAN CHAMBER OF COMMERCE & INDUSTRY MARDAN CHAMBER OF COMMERCE & INDUSTRY Tel: 92-937-9230215 Tel: 92-826-613370 Fax: 92-937-9230214 Fax: 92-826-613308 Address: CHAMBER HOUSE, AIWAN-E-SANAT-O-TIJARAT Address: COMMERCE HOUSE, TRUNCH ROAD ROAD, COLLEGE CHOWK, MARDAN City: CHAMAN Email: mrd_chamber@yahoo.com Email: ccichaman@yahoo.com URL: www.mardancci.com URL: www.ccichaman.com.pk TRIBAL AREAS CHAMBER OF COMMERCE & INDUSTRY -OKARA CHAMBER OF COMMERCE & INDUSTRY **NWFP** Tel: 92-44-2551901 Tel: 92-91-9212341-2 Fax: 92-44-2552005 Fax: 92-91-9212340 Address: 9 - M. A. JINNAH ROAD (EX. SAHIWAL ROAD) OKARA Address: #14, STREET 3, KHYBER ROAD DEFENCE Email: occi5@hotmail.com OFFICER COLONY PESHAWAR URL: http://www.occi.org.pk Email: tacci@brain.net.pk KHANEWAL CHAMBER OF COMMERCE & INDUSTRY SAHIWAL CHAMBER OF COMMERCE & INDUSTRY Tel: 92-40-9200415/6 Tel: 92-65-2553031 Fax: 92-40-4221039 Address: 26-A, CIVIL LINE ROAD KHANEWAL Address: 68/2, MAIN FATEH SHER ROAD SAHIWAL Email: khanewalcci@gmail.com Email: scciswl@hotmail.com URL: www.slcci.com.pk ATTOCK CHAMBER OF COMMERCE & INDUSTRY Tel: 92-57-2541244 Fax: 92-57-2610888 Mobile: 92-300-8522322 Address: REHMAN VILLAS OPPOSITE PEOPLES COLONY **ATTOCK**

Manufacturing Associations in Pakistan

PAMA - Pakistan Automotive Manufacturers Association
1st Floor, Block-C, Finance & Trade Centre, Sharea
Faisal, Karachi. Pakistan.
Phone: (92-21) 35630992,35630993 Fax: (9221)35630995
E-mail: pamaftc@hotmail.com
Pakistan Association of Automotive Parts and Accessories Manufacturers
PAAPAM Head Office, 16-B, Westwood Colony,
Thokar Niaz Baig, Lahore.
Tel # 042-37498474-5
Fax # 042-37498476
Cell: 0300-4116431
E-mail: chairman@paapam.com

Surgical Instrument Manufacturers Association of Pakistan Near Sublime Chowk, Marala Road, Sialkot, Pakistan. Ph: +92-52-3562940, 3563014 & 3554890 Fax: +92-52-3554217	All Pakistan Textile Mills Association APTMA House, 44-A,Lalazar, Off: Moulvi Tamizuddin Khan Road, Karachi-74000, Pakistan. Phones:0092-21-111-700-000 (0092-21-5610181, 5610191-92 & 5610195) Fax:0092-21-5611305 E.Mail: aptma@cyber.net.pk Web Site: www.aptma.org.pk
Pakistan Pharmaceutical Manufacturers Association Office No. 03, 2nd Floor, Al- Babar Center, F-8, Markaz, Islamabad, Pakistan Phone: (051) 2850300 – 2818251 Fax: (05) 2818252 E-mail: info@ppma.org.pk Website: www.ppma.org.pk	Pakistan Steel Melters Association 30-S, Gulberg Centre, 84-D/1 Main Boulevard, Gulberg lii Lahore Tel: 042-35759284/35712608 Fax: 042-35712608 E-mail: steelmelters@angelfire.com
Pakistan Electric Fans Manufacturers Association PEFMA House (Gorali) G.T. Road, Gujrat Phone: +92-53-3521429 Fax: +92-53-3530063	Pakistan Electronics Manufacturers Association 7 th Floor, Lakson Square Building No.1, Sarwar Shaheed Road, Karachi Phone: +92-21-35684889, 35658872 Fax: +92-21-35689819

Tourism in Pakistan

Northern Pakistan is host to three of the world's biggest mountain ranges, the Himalaya, the Karakoram and the Hindukush. These magnificent mountain ranges are also home to one of the densest collection of highest and most precipitous mountain peaks in the world. These include five, out of the total fourteen, above 8000 meter high peaks in the world including K-2 the second highest mountain peak.









Broad Peak (8051 Meters)

K2 (8611 Meters)

Nanga Parbat (8126 Meters)

Gresham (8080 Meters)

Deserts







Thar Desert Cholistan Desert

Thal Desert

Lakes







Satpara Lake

Saiful Muluk

Lulusar







Ansoo Lake

Dudipatsa

Shangrila

Interesting places to be visited in big cities of Pakistan







Islamabad is a city to be visited. Islamabad is the sign of progressive Pakistan. Various new Places are being developed by the CDA as picnic spots and other general public welfare and utility Places. The list of famous Places in Islamabad is as under:

Picnic Spots:

Margalla Hills, Islamabad Zoo, Rawal Lake, Lotus Lake, Khanpur Dam Lake, Simli Dam Lake

Museums:

Pakistan Museum of Natural History, Islamabad Museum, Lok Virsa Museum ,Museum of Pakistan, Shah Faisal Mosque

Parks:

Fatima Jinnah Park, Rose and Jasmine Garden, Japanese Park, Chatter Bagh, Shakarpanian







Lahore







Lahore, being an ancient city, is full of architectural treasures. Lahore Museum, which has the most and the finest Mughal artifacts in the world, is a place to start. Minar-e-Pakistan, Badshahi Mosque and Shalimar Gardens are synonymous with the word Lahore. Tomb of Jahangir, Noor Jahan and Badshahi Mosque has magnificent architecture, as do many other buildings across Lahore. Lahore is also the shopper's paradise. It has many markets and traditional bazaars. Anarkali is perhaps the most famous of the traditional Lahore bazaars.

Karachi







Popular places like Malls, parks and other places in Karachi. Jibes Play land, Finland and Bowling Allay Clifton, The Great Fiesta Water Park, PIA Planetarium Karachi, Cosy Water Park Karachi, Universe Cineplex Karachi, Luxury Farm Houses & Beach Huts in Karachi, Golf Courses in Karachi, Sunway Lagoon Water Park, Karachi Gymkhana, Tapo - The Floating Lounge and Fun in Clifton after Sunset

Peshawar







Known as "City on the Frontier", Peshawar's strategic location on the crossroads of Central Asia and South Asia has made it one of the most culturally vibrant and lively cities in the greater region. Popular places are like Khyber Pass, Peshawar Museum, Qissa Khawani Bazaar, Buddhist Stuppas, Chowk Yadgar, Jamrud Fort, Cunningham Clock Tower and Bala-Hisar Fort etc.

Quetta







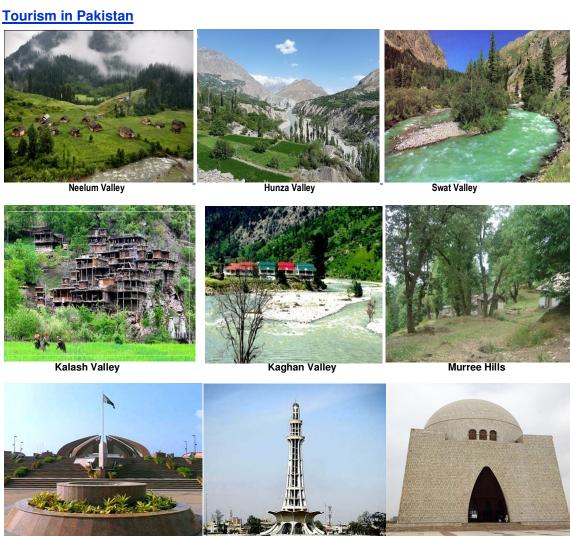
Quetta is home to three famous traditional bazaars, or markets for shoppers who enjoy bargaining for local goods. Kandahari Bazaar is located on Shahrah-e-Iqbal. Liaqat Bazaar and Suraj Gang Bazaar are located on Shahrah-e-Liaqat. Quetta is a food-lover's paradise, with some of the best meat dishes being served at roadside cafes. You could savour the delicious Sajji or roasted leg of lamb or bite into juicy bits of tender kababs. Other Popular places in Quetta are Hanna Lake, Hazarganji-Chiltan National Park, Museum of Historical Geology, Karkhasa Recreational Park, Pishin Valley and Bund Khushdil Khan, Cunningham Clock Tower and Bala-Hisar Fort.

Historical Places of Pakistan



Some of the historical sites are Moenjodaro, Gandhara (Taxila), Harappa, Takht-i-Bahi, The Fort and Shalamar Gardens, Historical Monuments at Makli, Thatta, Rohtas Fort, Badshahi Mosque, Lahore, Wazir Khan Mosque(Lahore), Tombs of Jahangir, Asif Khan and Akbari Sarai, Lahore, Hiran Minar and Tank, Sheikhupura, Ranikot Fort, Dadu, Shah Jahan Mosque, Thatta, Chaukhandi Tombs, Karachi, Archaeological Site of Mehrgarh, Archaeological Site of Rehman Dheri, Tomb of Shah Rukn-e-Alam, Port of Banbhore etc.

Pakistan Monument



Minar-e-Pakistan

Mazar-e-Quaid

Public Sector Banks	
NATIONAL BANK OF PAKISTAN	FIRST WOMEN BANK LIMITED
Tel: +92 21-99220100 (30 Lines)	Tel: +92 21 111 676 767
Tel: +92 21-99220100 (30 Lines)	www.fwbl.com.pk
www.nbp.com.pk	www.iwbi.com.pk
THE BANK OF KHYBER	THE BANK OF PUNJAB
Tel: +92 91 111 95 95 95	Tel:+92 42 111 200 100
www.bok.com.pk	www.bop.com.pk
•	www.bop.com.pix
SIND BANK LIMITED	
Tel: +92 21 111 333 225, www.sindhbankltd.com	
Private Banks	
ALLIED BANK LIMITED	ASKARI BANK LIMITED
Tel: +92 21-111-225-225	Tel: +92 51 8092624
www.abl.com	www.akbl.com.pk
BANK AL HABIB LIMITED	BANK ALFALAH LIMITED
Tel: +92 213 2446978-9	Tel: +92 21-111-225-111
www.bankalhabib.com	www.bankalfalah.com
FAYSAL BANK LIMITED	HABIB BANK LIMITED
Tel: +92-42-111-06-06-06	Tel: +92 21-111-111-425
www.faysalbank.com	www.hbl.com
JS BANK LIMITED	UNITED BANK LIMITED
Tel: +92 21 111 57 2265	Tel: +92 21 111-825-888
www.jsbl.com	www.ubldirect.com
STANDARD CHARTERED BANK (PAKISTAN)	MCB BANK LIMITED
LIMITED	Tel: +92-021-9212432/111-000-622
Tel: 111-002-002	www.mcb.com.pk
www.sc.com/pk	
HABIB METROPOLITAN BANK LIMITED	SILK BANK LIMITED
Tel: +92 21 111 14 14 14	Tel: +92-21-111-100-777. 35205565
www.habibmetro.com	www.silkbank.com.pk
Foreign Banks	
BARCLAYS BANK	DEUTSCHE BANK
Tel: +92 21 111-225-587	Tel: +92-51-9217243
www.home.barclays/pk	www.db.com/pakistan
HCDC DANK MIDDLE FACT LIMITED	INDUSTRIAL AND COMMERCIAL BANK OF CHINA
HSBC BANK MIDDLE EAST LIMITED Tel: +92 21 111 852 852	LIMITED
www.hsbc.com.pk	Tel: +92-21-111-195-588
www.nabc.com.pn	www.icbc-ltd.com
Islamic Banks	The state of the s
ALBARAKA BANK (PAKISTAN) LIMITED	BANKISLAMI PAKISTAN LIMITED
Tel: +92 21 343 158 51	Tel: +92 21 111 247 111
www.albaraka.com.pk	www.bankislami.com.pk



















Useful Addresses of Government Organizations

Ministry of Industries & Production

'A' & 'D' Blocks, Pak Secretariat,

Islamabad, Pakistan.

Phone: + (92-51) 9212164, Phone: + (92-51) 9207369

Fax: + (92-51) 9205334 Web: www.moip.gov.pk

Ministry of Commerce

Pak Secretariat, 'A' Block, Pak Secretariat,

Islamabad, Pakistan. Tel: 92-51-9205708/9205745

Fax: 92-51-9205241

E-mail: mincom@commerce.gov.pk Web: www.commerce.gov.pk

Ministry of Foreign Affairs

Constitution Avenue,

Sector G-5, Islamabad, Pakistan. Tel: 92-51-9210971/9056524

Fax: 92-51-9213795

E-mail: admm@mofa.gov.pk, sadiq@mofa.gov.pk

Web: www.mofa.gov.pk

Ministry Of Overseas Pakistanis & Human

Resource Development

Location: 5th & 6th floor, block-b, pak. Secretariat,

Islamabad

Tel: 92-51-9205704

Fax: 92-51-9201088/9201823/9103882 Email: m.overseas.pakistanis@gmail.com

Web: http://www.ophrd.gov.pk/

Board of Investment (BOI)

Ataturk Avenue, G-5/1, Islamabad. Tel: +92-51-922 4101+92-51-922 4101

UAN #: +92 51 111 776 348 Fax: +92-51-921 5554

E-mail: investpak@pakboi.gov.pk

Web: www.boi.gov.pk

The Federation of Pakistan Chambers of Commerce &

Address: Federation House, Main Clifton, Karachi, Pakistan

Phone: 021-3-5873691,93-94

Fax: 021-3-5874332 Email: info@fpcci.com.pk Web: www.fpcci.org.pk

Small & Medium Enterprise Development Authority (SMEDA)

4th Floor, Building No. 3, Aiwan-e-Igbal Complex,

Lahore, Pakistan. UAN: 92-42-111-111-456

Fax: 92-42-36304926-27 E-mail: helpdesk@smeda.org.pk

Web: www.smeda.org

Export Processing Zones Authority (EPZA)

Landhi Industrial Area, Ext.

Mehran Highway Road, Karachi 75150, Pakistan Tel: 92-21-99208039/41/44 UAN # 92-21-111-777-222

Fax: 92-21-35082009-5 E-mail: info@epza.gov.pk Web: www.epza.gov.pk

Ministry of Planning Development & Reform P Block, Pak Secretariat, Islamabad, Pakistan.

Tel: 92-51-9209442 Fax: 92-51-9201777

E-mail: webmanager@pc.gov.pk

Web: www.pc.gov.pk

Trade Development Authority of Pakistan Finance & Trade Centre,

3rd Floor, Block-A, FTC Bldg., Shahrah-e-Faisal,

Karachi, Pakistan.

Tel: 92-21-111-444-111, 99206487-90

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Federal Board of Revenue (FBR)

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